

SIXT SE

Q3 2026 EARNINGS

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HIGHLIGHTS
Q3 2026

AGAINST INDUSTRY TREND: REVENUE GROWTH AND SOLID EARNINGS; GUIDANCE RAISED

REVENUE & EBT UP

Q3 REVENUE EUR 1.48 BN, +11.8%

Q3 EBT EUR 281.8 MN, +9%

9M EBT ALREADY ABOVE FULL-YEAR EBT 2025

GUIDANCE RAISED

REVENUE OUTLOOK INCREASED

EBT MARGIN GUIDANCE UNCHANGED

NETWORK EFFECT

MORE NORTH AMERICAN GUESTS RENTING WITH SIXT IN EUROPE

DIGITAL MOMENTUM

MORE FLEXIBILITY FOR CUSTOMERS

SIXT ONE: MORE THAN 2 MN MEMBERS

CUSTOMER EXCITEMENT

PREMIUM SHARE ABOVE 60%

NEW INDUSTRY AWARDS

RECAP SUMMER TRAVEL: EUROPEAN HOLIDAY DEMAND PICKS UP THROUGH THE SUMMER – WEAK U.S. CONSUMER SENTIMENT

EUROPE

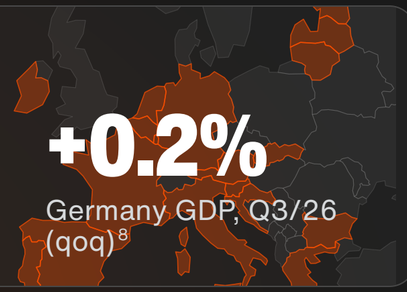
Late recovery

MACRO Eurostat

+0.4%
Euro area GDP, Q3/26 (qoq)[1]

+0.5%
EU GDP, Q3/26 (qoq)

+0.2%
Germany GDP, Q3/26 (qoq)[8]



TRAVEL TUI · DERTOUR

+7%
TUI booked revenue, last 4 weeks[2]

28.5%
DERTOUR last-minute share[3]

AVIATION IATA

+2.1%
European carriers, Aug (yoy)[4]

-0.8%
Global demand, Aug (yoy)

NORTH AMERICA

Weak sentiment

TSA

U.S. air travel: TSA checkpoint throughput down 2.8% in Q3 (yoy)[5]

Q1 **+1.5%** Q2 **-0.7%** Q3 **-2.8%**

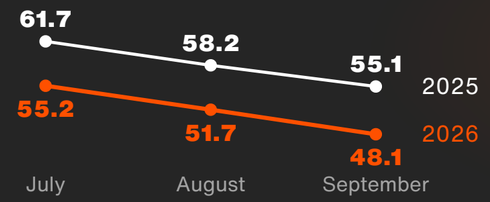
-2.8%
Q3 2026 yoy

UMICH

Weaker U.S. consumer confidence[6]

INDEX OF CONSUMER SENTIMENT

JUL–SEP 2025 / JUL–SEP 2026



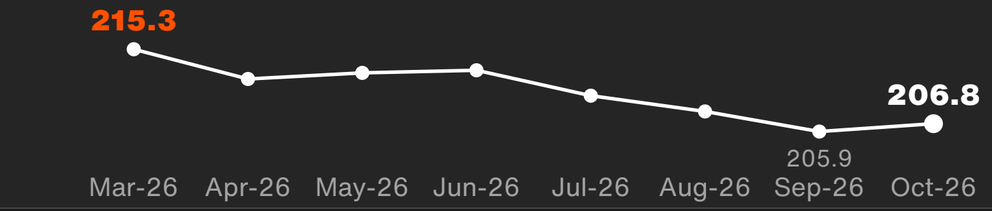
-12.7%
Sep YoY

MANHEIM

USED VEHICLE VALUE INDEX[7]

MAR–OCT 2026

-3.9%



[1]Eurostat, Euro indicators, preliminary flash estimate, Oct 30, 2026; [2]TUI Group, Q3 2026 Results, Aug 12, 2026; [3]DERTOUR Reisebarometer Sommer 2026, Sep 16, 2026; [4]IATA Press Release, Sep 30, 2026 (August 2026 data); [5]TSA checkpoint travel numbers (tsa.gov); [6]Index of Consumer Sentiment 7-9/2026; [7]Manheim Used Vehicle Value Index, Cox Automotive, Nov 6, 2026 (October 2026 data); [8]Destatis, GDP flash estimate, Oct 30, 2026

INVESTMENTS IN MEDITERRANEAN FOOTPRINT PAY OFF: 359 BRANCHES ACROSS SPAIN, ITALY AND FRANCE – 9 OPENED IN 2026

AIRPORT
3
New in 2026

DOWNTOWN
6
New in 2026

REVENUE GROWTH
+14.5%
Europe segment, vs. 9M 2025

CORPORATE EBITDA
+9.7%
Europe segment, vs. 9M 2025

SPAIN
96 branches

Airport	30	+1 in 2026
Downtown[1]	66	+1 in 2026
	1.3 per 1m inhabitants[2]	

ITALY
74 branches

Airport	30	+2 in 2026
Downtown[1]	44	+4 in 2026
	0.8 per 1m inhabitants[2]	

FRANCE
189 branches

Airport	35	
Downtown[1]	154	+1 in 2026
	2.3 per 1m inhabitants[2]	





[1]Downtown incl. railway station branches. [2]Downtown branches per million inhabitants; population as of 1 January 2025 (approx.: ES 49.1m, IT 58.9m, FR 68.4m).

NORTH AMERICA GROWTH: THE US GETS MORE EFFICIENT, MORE PRESENT, BETTER KNOWN

CORPORATE EBITDA NORTH AMERICA

Q3 2026 vs. Q3 2025

+64%

EUR 30.8m → EUR 50.5m

Strongest improvement of all segments

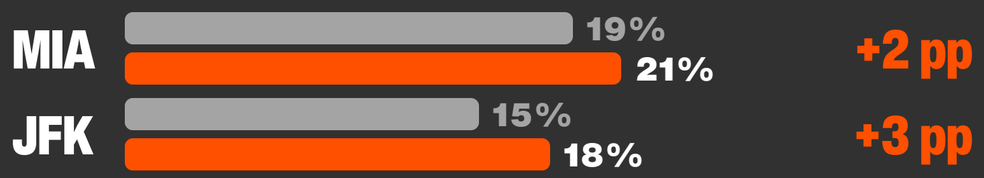
NORTH AMERICA BRANCH NETWORK

Branches in North America (USA and Canada)

155

14 opened within a year

US MARKET SHARE INCREASE









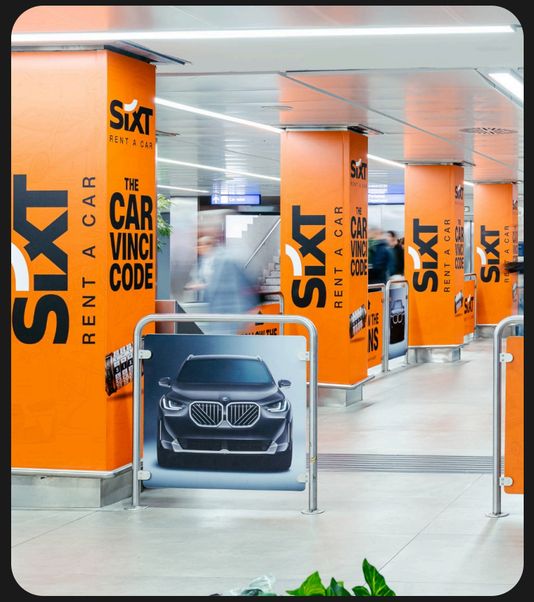


NETWORK EFFECTS BUILD: MORE NORTH AMERICANS CHOOSE SIXT IN EUROPE

+20%

REVENUE FROM NORTH AMERICANS IN EUROPE

US + CA, Europe excl. Germany, Q3 2026 vs. Q3 2025





WHY IT WORKS

1 EUROPE IS A TOP HOLIDAY DESTINATION

The Mediterranean region draws North American travelers every summer, and more direct flights make it easier.

2 SIXT IS FIRST CHOICE ABROAD

A growing presence in North America makes SIXT familiar to more travelers, and more of them book SIXT first in Europe. The network effect compounds.

BOLD CAMPAIGNS, TALKED ABOUT: SIXT ALSO RECOGNIZED AS A TOP CAR RENTAL BRAND WORLDWIDE



MOVIE PRODUCT PLACEMENT

“DER PERFEKTE URLAUB”

SIXT on the big screen.



REAL-TIME SATIRE · GERMANY

AMTHOR BEACH CHAIR

Real-time satire across social.



US CAMPAIGN · LIQUID DEATH

“MY FIRST TIME WAS IN A SIXT”

Online film, 2M+ views in 12 hours.



AIRPORT CAMPAIGN · MIAMI

“SIXT MIAMI NICE”

MIA turns orange for GTA 6.

RECENT AWARDS

WORLD TRAVEL AWARDS 2026: 22 TITLES

Titles across Europe, Asia, the Caribbean and Oceania.

BUSINESS TRAVELLER AWARDS 2026

Triple win.

CONDÉ NAST TRAVELER READERS’ CHOICE 2026

No. 2 of 10 car rental brands.

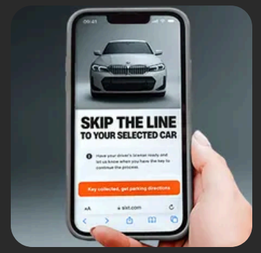
Sources: HORIZONT (29 September 2026, 16 October 2026).

TECH INNOVATIONS: CUSTOMERS PICK UP FASTER, ANYTIME, WITH JUST THEIR PHONE

APP USAGE

STEADILY GROWING.

More customers pick up with just their phone.



OUT-OF-HOURS PICK-UP

350+

stations in nine countries.

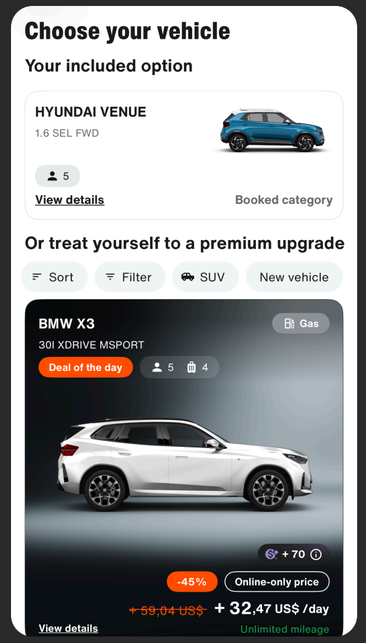


DIGITAL VEHICLE UPGRADE

After check-in, customers swap to a higher vehicle category in the app.

RETURN DIRECTIONS

Step-by-step directions lead customers to the right drop-off point.



ONE APP FROM BOOKING TO RETURN

1. **BEFORE THE RENTAL**
   Book in the app. Change or cancel any time. Digital license and ID check.
2. **AT PICK-UP**
   Bay, route and pick-up code in one view. Collect the key at the key box. Report damage with photos.
3. **DURING THE RENTAL**
   Extend or add extras in the app. Proactive WhatsApp updates.
4. **RETURN AND AFTER**
   Guided step by step. Digital return confirmation. Invoices in the account, pay by link, etc.

SIXT ONE REWARDS

2M+ members since launch. One account links every booking, app and branch.



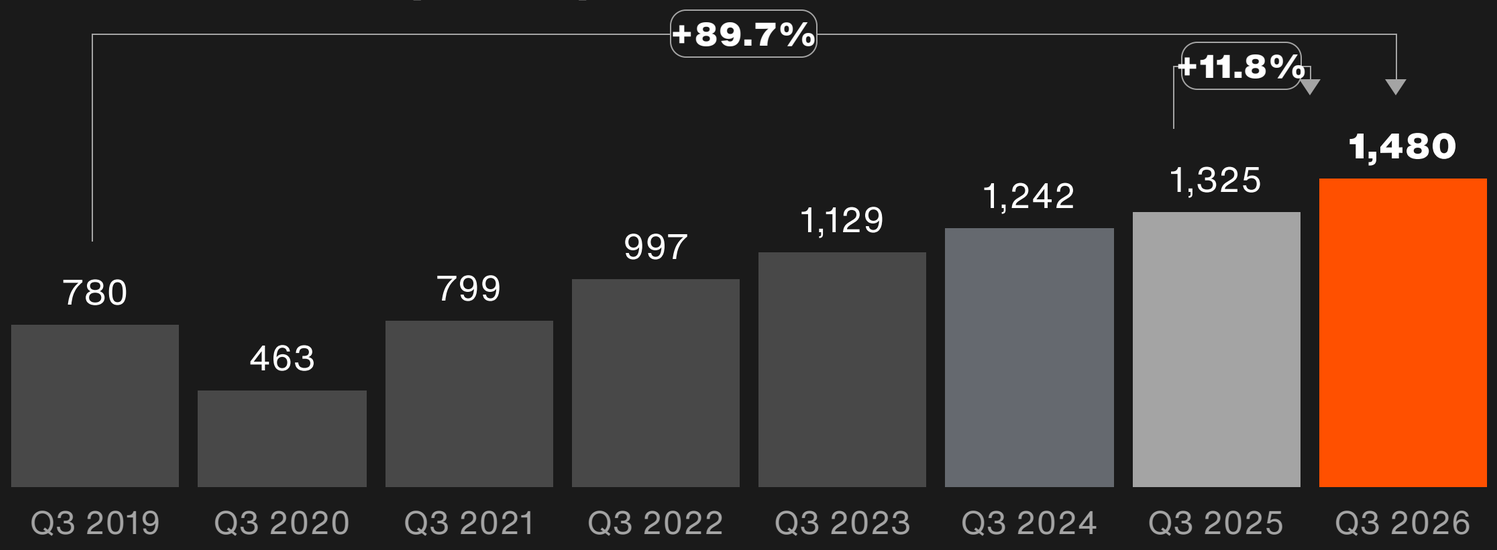
FINANCIAL PERFORMANCE

Q3 / 9M 2026

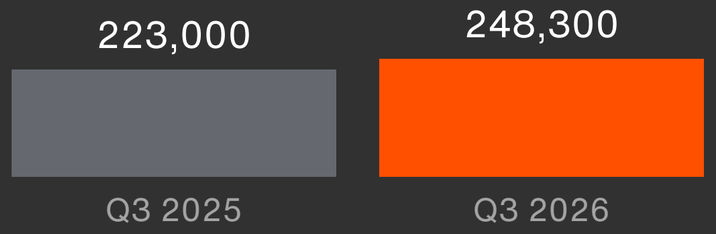
Q3 2026 EARNINGS PRESENTATION | NOVEMBER 2026

OPERATIONAL PERFORMANCE: REVENUE GROWTH BACKED BY STRONG DEMAND AND PREMIUM MIX

GROUP REVENUE Q3 [EUR m]



FLEET [avg. #]



+11.4%

FLEET GROWTH INSIDE DEMAND STRONG UTILIZATION

GERMANY
Q3 2026: EUR 372 M

+11.1%

vs. Q3/25

EUROPE
Q3 2026: EUR 689 M

+14.7%

vs. Q3/25

NORTH AMERICA
Q3 2026: EUR 417 M

+7.7%

vs. Q3/25

PREMIUM VEHICLE SHARE [Q3 2026 / %]

62%

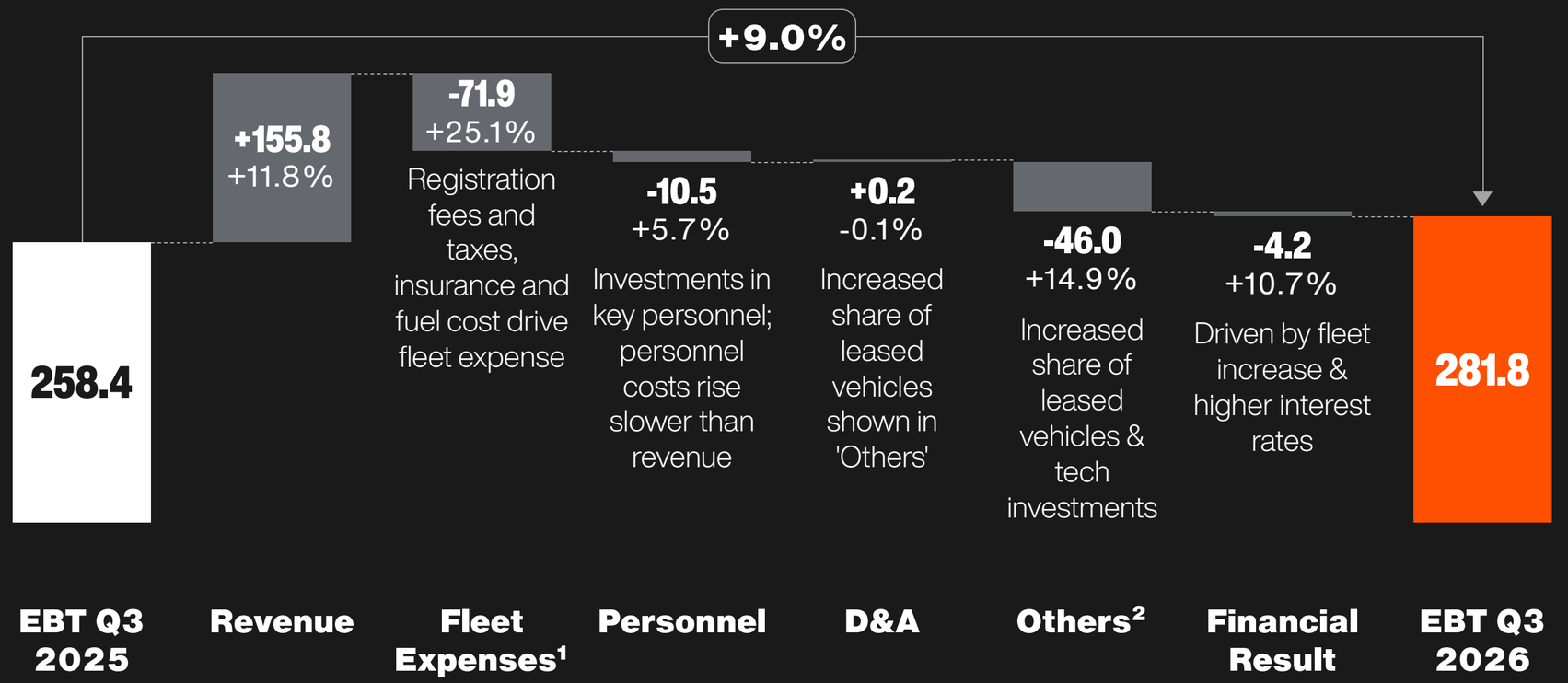
PREMIUM[1]

OTHER PREMIUM[2]

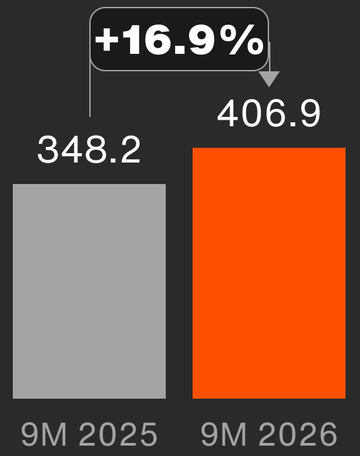
[1]Based on value share of infleeted vehicles in Q3 2026. [2]Other includes brands with smaller volumes: Jaguar, Cadillac, Infiniti, Lexus, Lincoln, Bentley, Genesis, Land Rover, Lucid, Lamborghini, Rivian, Alfa Romeo, Aston Martin.

EBT BRIDGE: STRONG REVENUE MOMENTUM DRIVES EBT GROWTH

EBT Q3 [EUR m / %]



EBT 9M [EUR m]



[1]The fleet expenses item comprises expenses for current rental operations (e.g. repairs, maintenance and reconditioning); [2]Others consist of other operating income and other operating expenses

A STRONG FINANCIAL POSITION KEEPS SIXT IN CONTROL TO NAVIGATE THROUGH CHALLENGING MARKET ENVIRONMENTS

RISK-RESILIENT FLEET PURCHASE

83%

non-risk ratio in 9M 2026[1]

Fleet bought from OEMs with buyback or leasing agreements. Residual value risk stays low.

FLEET FUNDING, MATURITIES & LIQUIDITY



Net financial debt used for fleet assets

STAGGERED MATURITY PROFILE

No concentrated refinancing.

EUR 1.55 BN REVOLVING CREDIT FACILITY

Completely undrawn as of September 30, 2026 and fully available.

STRONG BALANCE SHEET

€2.3bn

equity as of 30 Sep 2026

+€172mn

compared to 31 Dec 2025 (€2.15bn)

S&P RATING

BBB

long-term issuer rating, since Jan 2024

Outlook

STABLE

[1]Share of vehicles (incl. Van & Truck, excl. URG, GAP, DVR; infleeted in 9M 2026) covered by buyback or leasing agreements including operating leases (company data). Source: S&P Global Ratings, research updates of 15 January 2024 and 7 July 2026

OUTLOOK 2026



OUTLOOK: FY 2026 REVENUE GUIDANCE RAISED, EBT MARGIN CONFIRMED DESPITE MACRO HEADWINDS

CNBC
Eurozone inflation at 3.8%, highest in three years

Bloomberg
French consumer confidence drops to 13-year low after riots

EUPerspectives
ECB raises rates as war drives up Europe's energy bill

airliners.de
Lufthansa Considers More Premium Economy and Larger Business Class

CNN
Airlines are cutting cheaper flights amid latest jet fuel spike

CollisionWeek
Cox Automotive cuts year-end outlook

REUTERS
US consumer sentiment near record low as frustration over economy mounts

Government Executive
After the midterms, a flip in Congress raises odds of a prolonged shutdown

OUTLOOK FOR FULL YEAR 2026

REVENUE

Almost EUR 4.7bn

(EUR 4.3bn in FY 2025)
(previously: EUR 4.45–4.60bn)

EBT guidance (unchanged)

Around 10% EBT margin

Sources: CNBC; EU Perspectives; CNN; CollisionWeek; Government Executive; Reuters; Bloomberg; Travelers Today (September–October 2026).



Q&A SESSION

THANK YOU!

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