SIXT SE

Q3 2025 EARNINGS

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HIGHLIGHTS

Q3 2025

HIGHLIGHTS: RECORD REVENUE, SIGNIFICANT EARNINGS INCREASE AND FY 2025 GUIDANCE CONFIRMED

Q3 2025: GROWTH STORY CONTINUED

REVENUE GROWTH ACROSS ALL SEGMENTS

FLEET GROWTH INSIDE THE DEMAND

Q3 2025: PROFIT INCREASED

EBT INCREASE OF 4.9% VS. Q3 2024

IMPROVED FLEET HOLDING COST

9M 2025: STRONG PERFORMANCE

REVENUE +7.8% VS. 9M 2024 (+8.8% USD-FX-ADJUSTED)

EBT INCREASE OF 23.5% VS. 9M 2024

FY 2025: GUIDANCE CONFIRMED AND SPECIFIED

REVENUE APPX. EUR 4.25BN

EBT MARGIN IN THE AREA OF 10%

RECAP SUMMER TRAVEL: ONGOING STRONG DEMAND FOR EUROPEAN HOLIDAY DESTINATIONS - WEAK U.S. CONSUMER SENTIMENT

EUROPE

TUI GROUP — TUI: strong summer holiday bookings and sustained demand in Markets & Airlines[1]

DERTOUR GROUP — DERTOUR: stable customer spending and guest numbers despite inflation; luxury travel +15%[2]

IATA — IATA: record air travel during the summer season (+4.6% yoy in August)[3]

BDL — BDL: record flight demand, seat capacity up 7% to reach 113% of 2019 levels in winter schedule 25/26[4]

eurostat — GDP: Euro area grew 0.2% in Q3/25; EU slightly higher at 0.3%. Spain and France strong; Germany stagnated

NORTH AMERICA

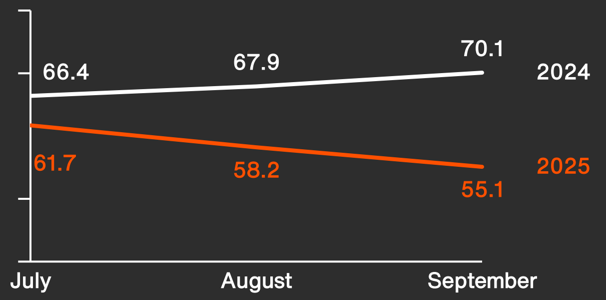
Third-longest U.S. government shutdown in modern history[5] costs over USD 4.1 bn in travel spending[6]

U.S. TRAVEL ASSOCIATION — Inbound travel expected decline 6.3% in 2025 and ongoing pressure on domestic travel spending[7]

NHTSA — Vehicle recalls saw a record of 8.5 million in Q3 2025[8]

Weaker U.S. consumer confidence[9]

INDEX OF CONSUMER SENTIMENT
JUL 2024 – SEP 2024 / JUL 2025 – SEP 2025



-21%
Sep YoY

[1]TUI Group, Press Release 9/2025; [2]DERTOUR Reisebarometer 9/2025; [3]IATA Press Release No. 43; [4]Bundesverband der deutschen Luftverkehrswirtschaft, Press Release 10/2025 [5]U.S. Travel Association Real Time Cost Tracker, 10/2025 [6]Government Shutdown Clock; [7]U.S. Travel Association Insights Dashboard & Forecast 10/2025 [8]BizzyCar Q3 2025 Recall Report; [9]Index of Consumer Sentiment 7-9/2025

INVESTMENTS IN EUROPEAN FOOTPRINT PAY OFF: MEDITERRANEAN HOLIDAY DESTINATIONS DRIVE CUSTOMER EXCITEMENT

AIRPORT

6 new airport branches

DOWNTOWN

35 new downtown branches

REVENUE GROWTH

+12.9% vs. Q3/24

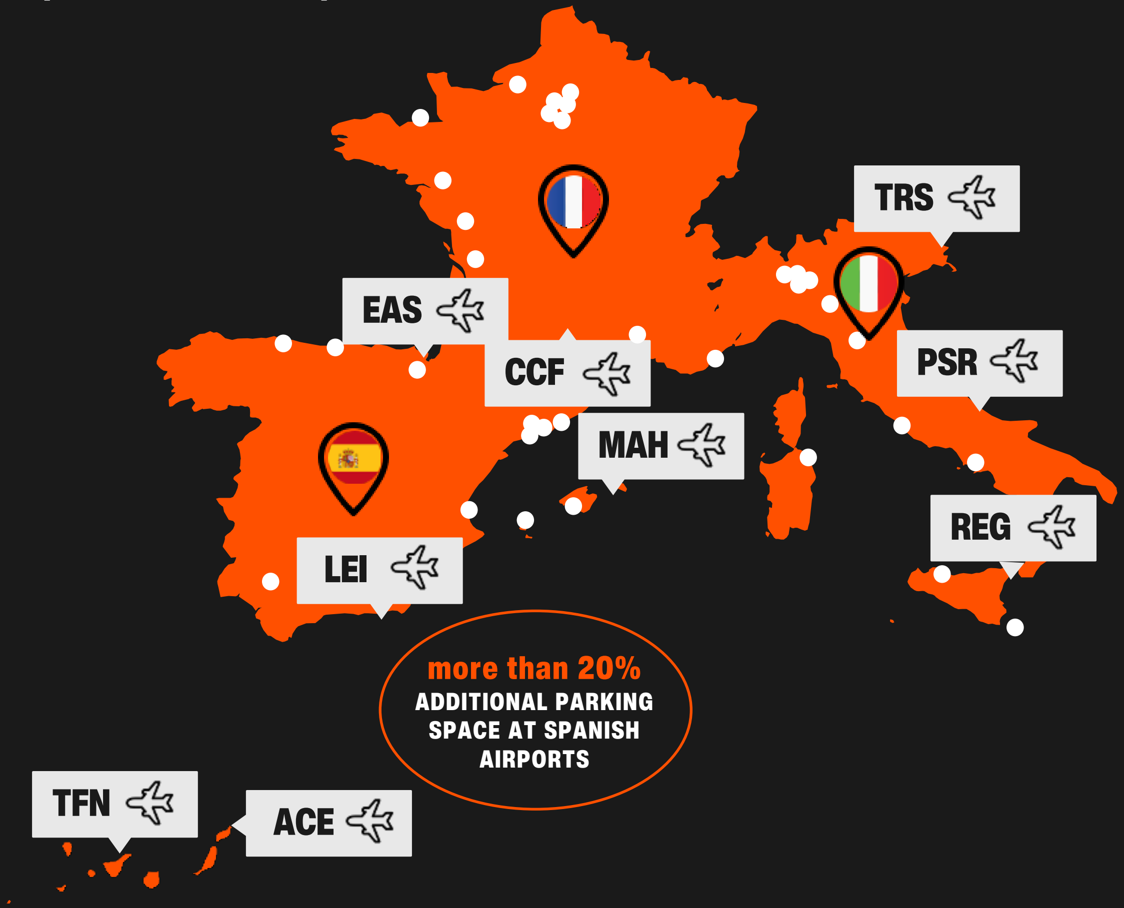
CORPORATE EBITDA

+34.2% vs. Q3/24

PALMA DE MALLORCA AIRPORT

NEW BRANCH OPENINGS & RELOCATIONS

[IT, ES, FR since Q1 2024]



more than 20% ADDITIONAL PARKING SPACE AT SPANISH AIRPORTS

SIXT FURTHER EXPANDS IN NORTH AMERICA: MARKET SHARE, CUSTOMER SATISFACTION AND PARTNERSHIPS RISING

AWARDS & PARTNERSHIPS

DELTA

Launched SIXT's first U.S. airline partnership, enabling SkyMiles earn & redeem.

J.D. POWER

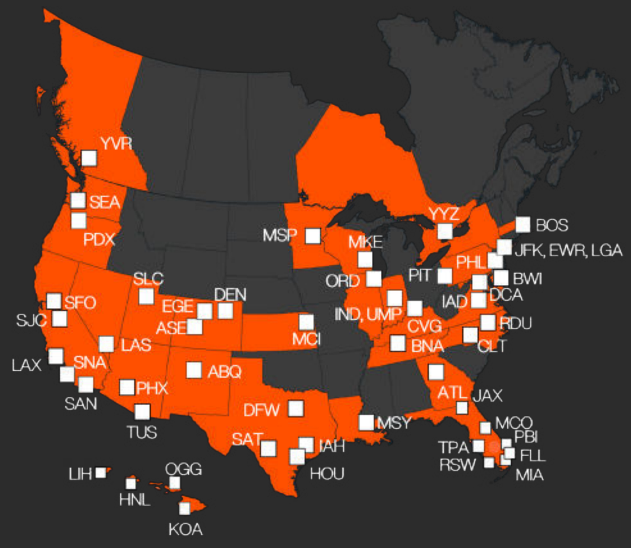
Ranked #3 rental car company in Rental Car Satisfaction Study 2025.

USA TODAY

Named #1 Rental Car Company in America in 10Best Readers' Choice Awards.

GfK Growth from Knowledge

Increased Brand awareness to 28%[1]



53 AIRPORT BRANCHES
opened so far

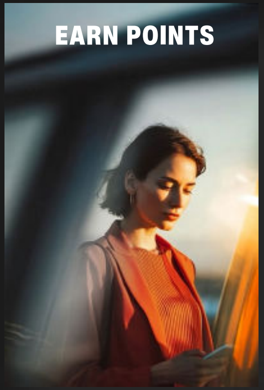
U.S. AIRPORT HIGHLIGHTS

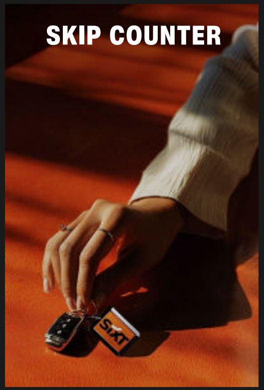
MIA	**#1 CAR RENTAL COMPANY** ~19% market share in Q3 2025; ranked #1 brand
JFK	**3RD HIGHEST MARKET SHARE FOR SIXT US** ~15% market share in Q3 2025
EWR	**INCREASED MARKET SHARE** Trending at ~13% in Q3 2025

[1]GfK Brand Tracking Report Q3 2025

SIXT ONE: DRIVING CUSTOMER RETENTION AND SUSTAINABLE GROWTH THROUGH GLOBAL REWARDS PROGRAM STARTING IN THE U.S.

SIXT one





HAPPIER TRAVELERS | COMPELLING VALUE-ADD | STRONGER LOYALTY

SILVER | GOLD | PLATINUM | DIAMOND

REWARDS PROGRAM

- Launched in the U.S. in October – key market as foundation for successful global rollout
- Focus on retention and value creation through higher customer engagement
- Supports long-term growth by strengthening brand loyalty and revenue quality
- International expansion in 2026 across Corporate Countries

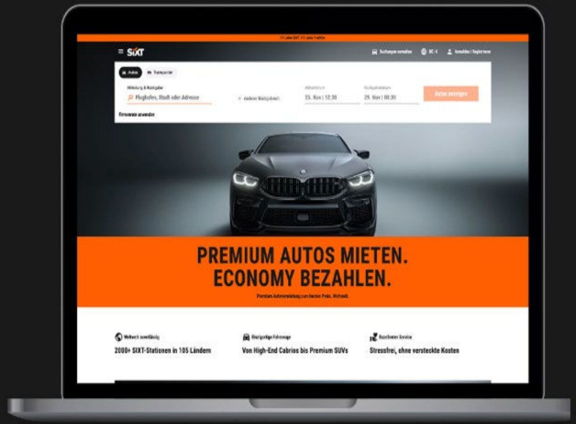
STRONG DIGITAL PERFORMANCE: HIGH WEBSITE TRAFFIC AND BEST-IN-CLASS-APP DRIVE CUSTOMER ENGAGEMENT

WEBSITE USERS[1]

+40%
vs. 9M/24

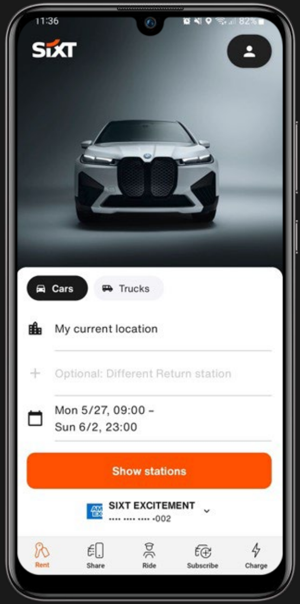
GOOGLE LIGHTHOUSE SCORE

98 points



ONE PLATFORM

>4 MIO ACTIVE USERS IN OUR APPS (IOS AND ANDROID) GENERATING >30M SESSIONS[2]



4.8★
64K reviews

Download on the App Store

4.7★
95K reviews

GET IT ON Google Play

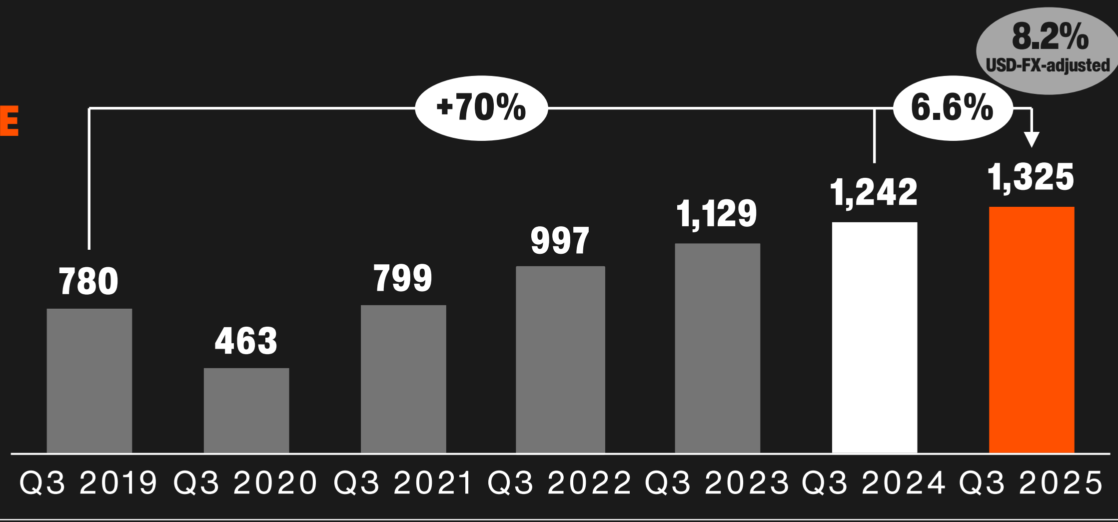
[1]Based on consented data (users that accepted the cookie policy overlay with an acceptance rate of around 60-65%); [2]Year-to-date 2025

FINANCIAL PERFORMANCE

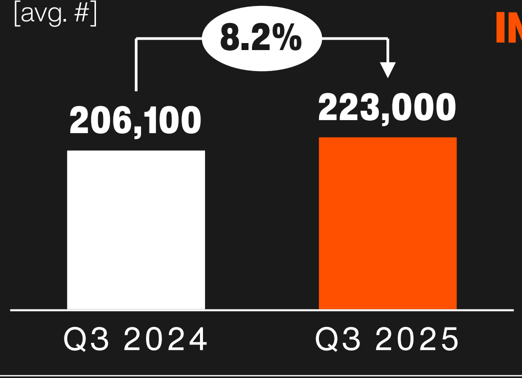
Q3 2025

OPERATIONAL PERFORMANCE: CONTINUED GROWTH SERVED WITH A TIGHT FLEET

REVENUE
[EUR m]



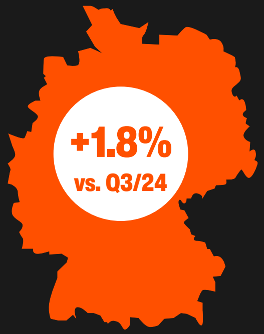
FLEET
[avg. #]



FLEET GROWTH INSIDE DEMAND

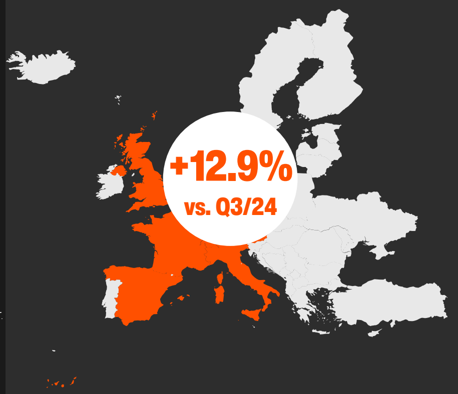
STRONG UTILIZATION

GERMANY



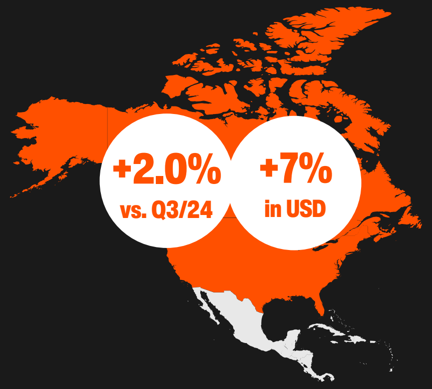
Q3 2025: EUR 337 M

EUROPE



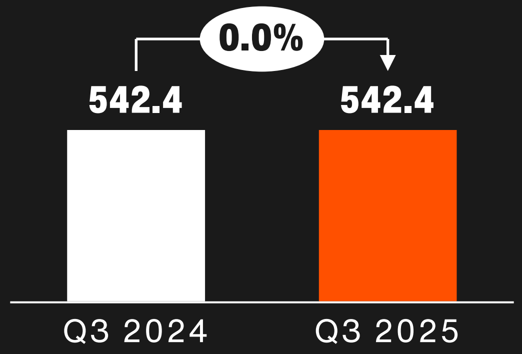
Q3 2025: EUR 601 M

NORTH AMERICA



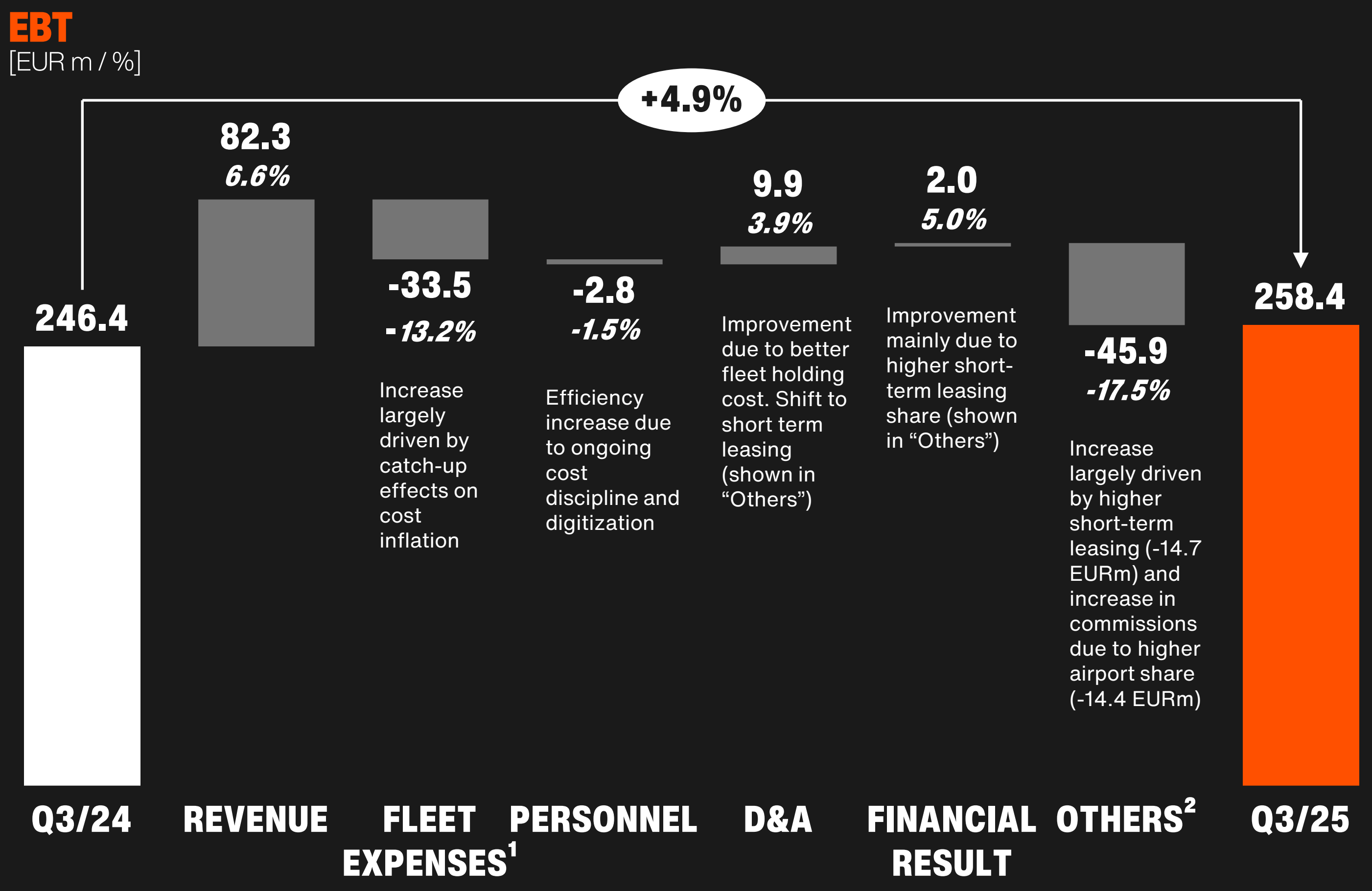
Q3 2025: EUR 387 M

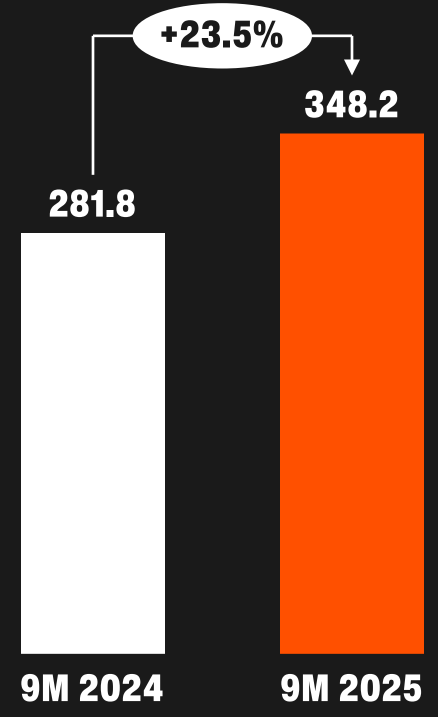
EBITDA
EUR m



MAIN EFFECTS: MORE LEASED VEHICLES (EUR +15M) AND COMMISSIONS (EUR +14M) DUE TO HIGHER AIRPORT SHARE

EBT BRIDGE: PROFITABILITY SIGNIFICANTLY INCREASED RESULTING IN THE SECOND BEST QUARTERLY EBT IN HISTORY





[1]The fleet expenses item comprises expenses for current rental operations (e.g. repairs, maintenance and reconditioning).
[2]Others consists of other operating income and other operating expenses.

OUTLOOK
2025

OUTLOOK: INITIAL FY 2025 GUIDANCE CONFIRMED AND SPECIFIED DESPITE MACRO HEADWINDS

US economy — FINANCIAL TIMES
Airlines face disruption as US shutdown continues
Delays and cancellations hit travellers in third week of federal government funding freeze

THE DAILY ECONOMY
The OECD's Warning to America: Economic Growth Is Slipping

MoneyWatch — CBS NEWS
Consumer confidence dipped in October as inflation concerns persist

Live USA — Süddeutsche Zeitung
Wegen Shutdown: Tausende Flugausfälle erwartet

H+ Konjunktur — Handelsblatt
Deutsche Wirtschaft wächst wieder nicht

ECONOMY — THE WALL STREET JOURNAL
Trade Tensions Weigh on IMF's Outlook for Global Economy
Lender sees world growth slowing to 2.6% this year from 3.6% last year,

US economy — FINANCIAL TIMES
US shutdown clouds economic outlook
Economists warn hit to government spending risks doing lasting damage to GDP

Wirtschaftskrise — Süddeutsche Zeitung
Ifo senkt Konjunkturprognose - mehr Arbeitslose erwartet

Wholesale Used-Vehicle Prices Decline in October — Manheim by Cox Automotive

UPDATED OUTLOOK FOR FULL YEAR 2025

REVENUE

Around EUR 4.25bn (+~6%)

(+~8% based on stable FX-Rates)
(previously: 5-10% growth – based on EUR 4.0 bn in FY 2024)

EBT MARGIN

In the area of 10%

Sources: FINANCIAL TIMES (Oct. 16 & 29, 2025); THE WALL STREET JOURNAL (Oct. 14, 2025), THE DAILY ECONOMY (Oct. 7, 2025); CBS NEWS (Oct. 24, 2025); HANDELSBLATT (Oct. 30, 2025); Süddeutsche Zeitung (Sept. 4, 2025 & Nov. 6, 2025)

Q&A
SESSION

THANK YOU!

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