SIXT SE
INVESTOR PRESENTATION

SEPTEMBER 2025

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OUR AGENDA

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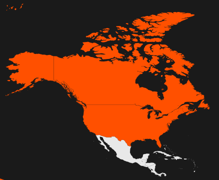
SIXT
AT A GLANCE

SIXT IS A FAST SCALING, GLOBAL & MULTI MOBILITY PRODUCT PLATFORM COMPANY

SIXT GROUP REVENUES 2024:

4,002 MEUR (+10.5% vs. PY)

RENT-A-CAR BUSINESS

	MARKET GROWTH[1] 2024-2027E	REVENUE GROWTH 2021-2024
GERMANY 	+17.2%	+53.5%
EUROPE (INCL. GERMANY) 	+17.1%	+59.0%
NORTH AMERICA 	+14.2%	+124.8%

ADDITIONAL MOBILITY PRODUCTS

Abo

SIXT+

+102.0%

REVENUE GROWTH 2021-2024

SIXT van & truck

+84.7%

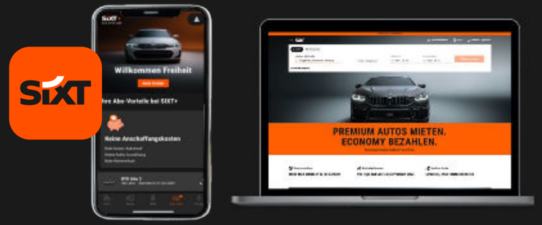
REVENUE GROWTH 2021-2024

SIXT share

SIXT charge

SIXT ride

ALL PRODUCTS AND ALL MARKETS AVAILABLE IN ONE APP



ONE SINGLE LOGIN

ONE SINGLE PAYMENT WALLET

[1]Automotive and Mobility: Euromonitor from trade sources/national statistics - Brand Shares | Global - Latest Owner | Historical | Actuals | Fixed 2024 ex rates.

SIXT OFFERS ALL RELEVANT MOBILITY PRODUCTS INTEGRATED IN ONE APP WITH CAR RENTAL AT ITS CORE

SIXT'S PRODUCTS INTEGRATED IN ONE APP

SIXT+ THE CAR SUBSCRIPTION

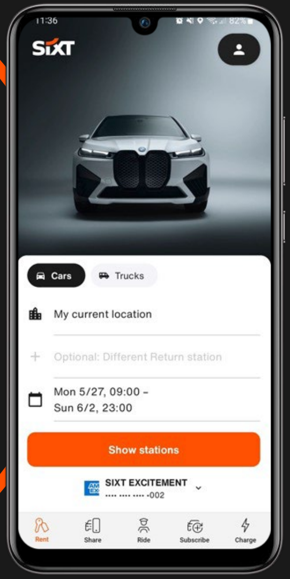
Car subscription

- Individual mobility solution with maximum flexibility, calculable costs and many included services.

SIXT rent

Short and Term Long Rental

- Over 2,000 branches in more than 105+ countries
- Access to 350,000+ vehicles[1]



SIXT van & truck

Commercial vehicle solutions

- Flexible van and truck rental options for both private and commercial customers.

SIXT share

Car sharing and micro mobility

- Flexible use of car sharing, e-scooter, e-moped or e-bike in many European countries.

SIXT ride

Professional transfer services

- Premium chauffeur and taxi services in 700+ cities in more than 45 countries worldwide.

SIXT charge

Charging solution

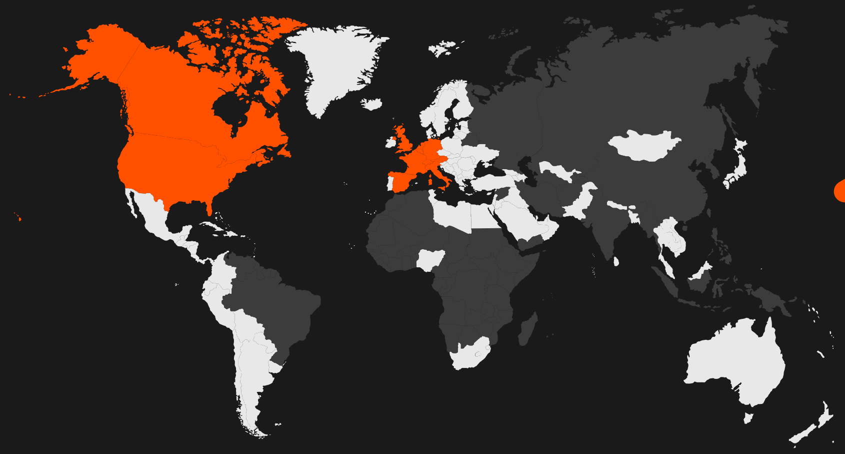
- Access to more than 550.000 EV charging points.

Annual Report 2024 and Company Data; [1]including franchise countries; Definition Corporate Countries see slide 7.

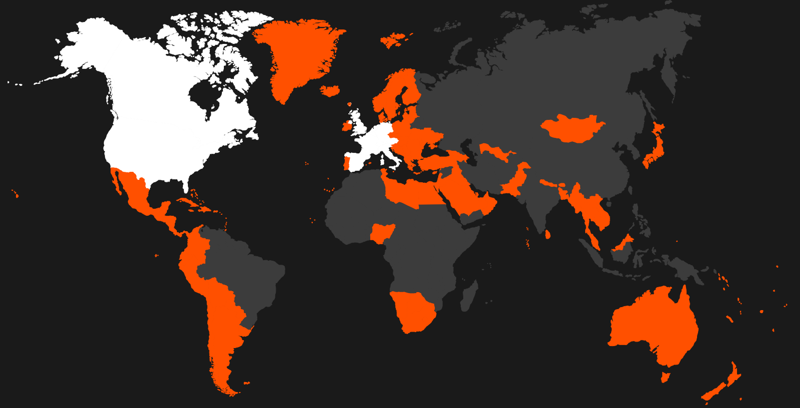
NETWORK EFFECT FUELING SIXT GROUP REVENUE DUE TO OUTBOUND AND INBOUND BUSINESSES

NETWORK EFFECTS

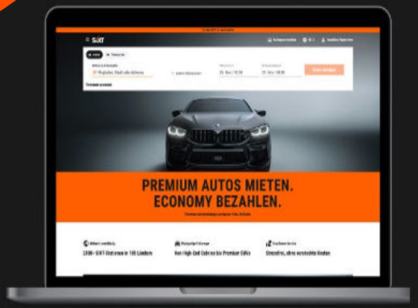
GROWTH IN 13 CORPORATE COUNTRIES



GROWTH IN >100 FRANCHISE COUNTRIES



ONE PLATFORM



MARKET OPPORTUNITIES

EUROPE AND NORTH AMERICA

EUROPE IS A CORE MARKET FOR SIXT WITH HUGE GROWTH POTENTIAL IN MAJOR COUNTRIES

SIXT RENTAL MARKET SHARE 2024[1]
(schematic)

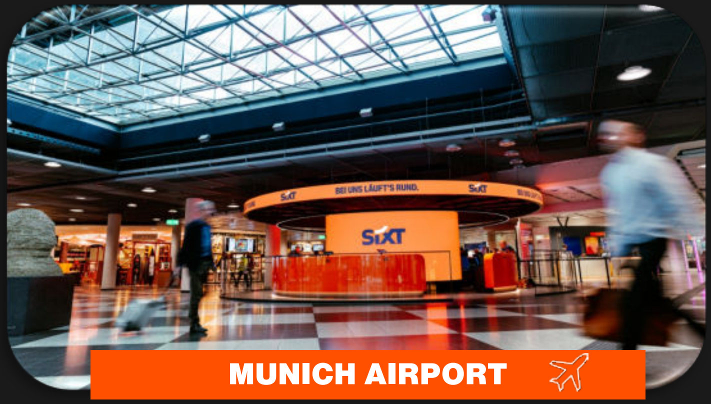
EUROPE

EUR 14bn[2]
MARKET SIZE

18%[3] SIXT
MARKET SHARE

GERMANY

FRANCE



[1] Euromonitor International and own estimates.
[2] Total market size of SIXT corporate countries: Germany, France, United Kingdom, Italy, Spain, Belgium, Netherlands, Luxemburg, Austria, Switzerland.
[3] Based on 2024 rental revenue.

ORANGE FOOTPRINT EXPANDED IN EUROPE RESULTING IN A 14% REVENUE GROWTH IN H1 2025

AIRPORT
6 new airport branches

DOWNTOWN
27 new downtown branches

NEW BRANCH OPENINGS & RELOCATIONS

[IT, ES, FR since Q1 2024]

AENA TENDER SPAIN

- Won 22 out of 23 applied airports
- Opened 2 new airport branches
- Upgraded 3 branches from off-airport to in-airport-locations

THE US RENTAL MARKET IS HUGE AND OFFERS STRONG GROWTH OPPORTUNITIES FOR SIXT

USD 41bn

US Car Rental Market[1]

x2.5 **x14**

1% MARKET SHARE

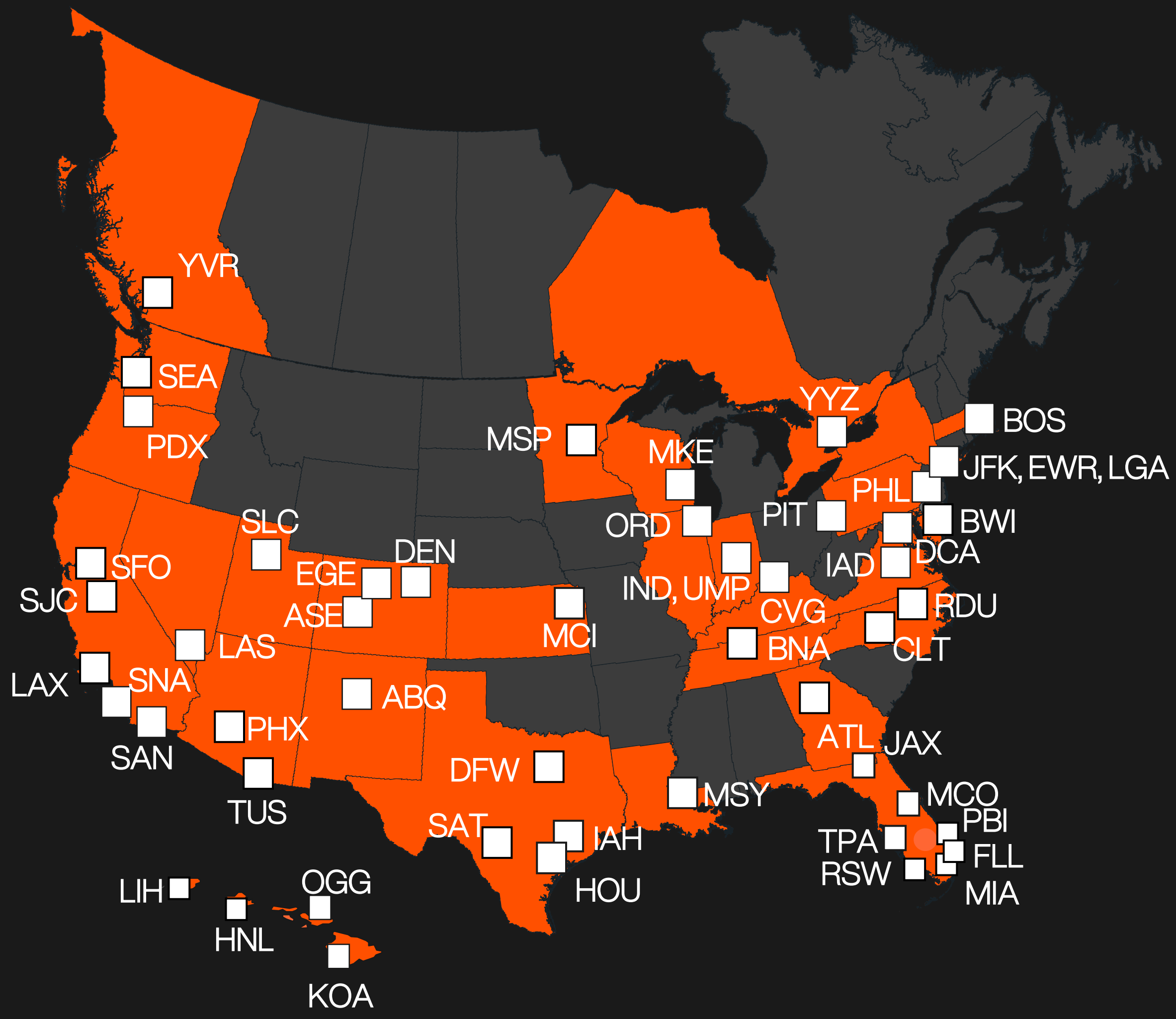
=

USD 410m

SIXT REVENUE POTENTIAL

[1]Euromonitor.

SIXT IS CONTINUOUSLY PAINTING NORTH AMERICA ORANGE WITH ALREADY BEING THE FOURTH LARGEST RENT-A-CAR PLAYER



PARTNERSHIPS & AWARDS

DELTA

Launched SIXT's first U.S. airline partnership, enabling SkyMiles earn & redeem.

J.D. POWER

Ranked #3 rental car company in Rental Car Satisfaction Study.

USA TODAY

Named #1 Rental Car Company in America in 10Best Readers' Choice Awards.

U.S. AIRPORT HIGHLIGHTS

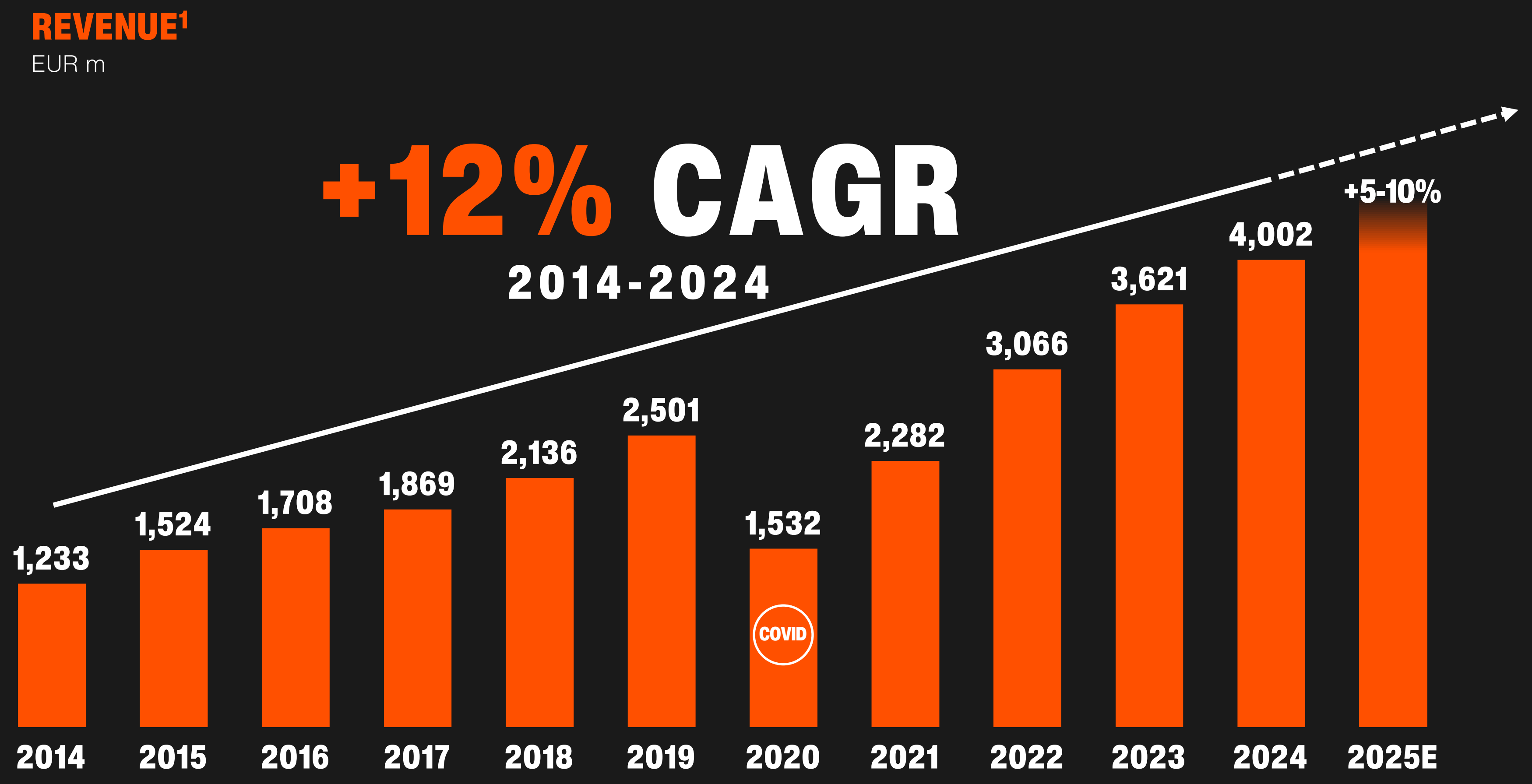
MIA — **#1 CAR RENTAL COMPANY**
19% market share in June 2025; ranked #1 brand

JFK — **3RD HIGHEST MARKET SHARE FOR SIXT US**
~14% market share YTD 2025

EWR — **+3 POINTS MARKET SHARE**
+3 points market share YoY in Q2/25, trending at 12%.

51 AIRPORT BRANCHES OPENED SO FAR

SIXT HAS SIGNIFICANTLY INCREASED ITS REVENUE OVER THE LAST DECADE AND THE GROWTH TRAJECTORY CONTINUES



[1]Figures for 2014-2019 shown in this presentation excl. Leasing Business Unit sold in 2020;

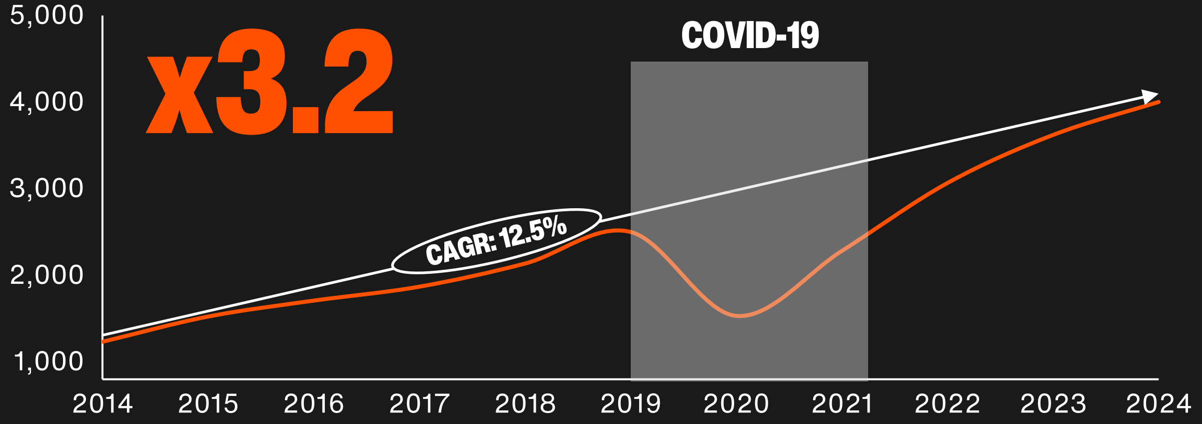
STRATEGIC POSITION

EXPECT BETTER

COMBINING SCALABILITY WITH ABOVE INDUSTRY AVERAGE PROFITABILITY

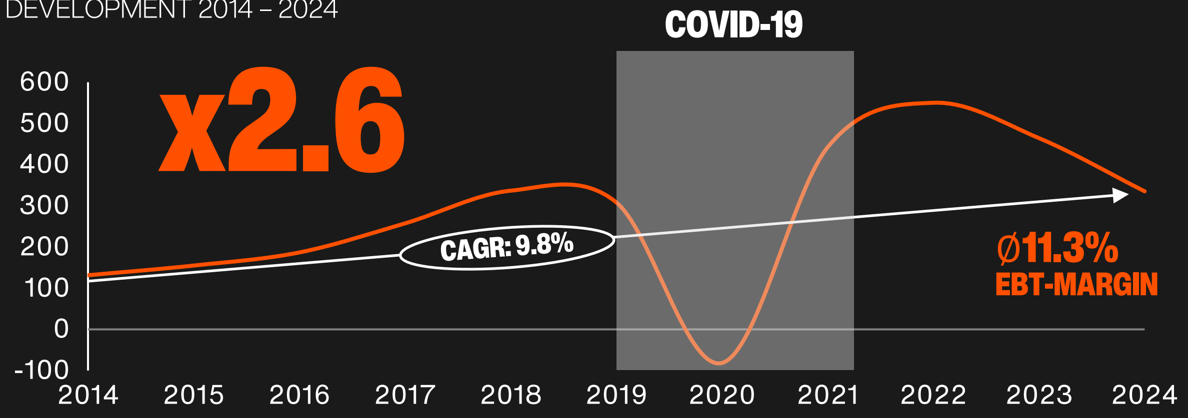
HISTORICAL TOTAL REVENUE[1] [FIGURES IN MILLION EUR]

DEVELOPMENT 2014 – 2024



HISTORICAL EBT[1] [FIGURES IN MILLION EUR]

DEVELOPMENT 2014 – 2024



OVERVIEW MAJOR PLAYERS IN GLOBAL CAR RENTAL MARKET [1,2]

Bubble: Average Fleet Size FY 2014- FY 2024

"We don't want to be the largest mobility player on the planet, but the **most profitable** one."

ERICH SIXT
Chairman of the Supervisory Board

[1]Excluding "Leasing" until sale of Business Unit Leasing on 15 July 2020, 2018 EBT-margin adjusted by sale of DriveNow, [2]Based on quarterly and annual reports | Exchange rate: EUR-USD end of year exchange rates.

SIXT BUSINESS MODEL IS DESIGNED TO ACHIVE STRONG GROWTH VIA PREMIUM STRATEGY LEADING TO HIGHER MARGINS RESULTING IN STRONG PROFITABILITY

PREMIUM **BRAND**

SIXT brand as a bold and iconic brand that both consumers and SIXT colleagues love.

BRAND VALUE[1]
USD 2.2 BN

BRAND AWARENESS[2]

95% Germany
73% France
57% Spain
48% UK
21% US **+13pts** since Nov '22

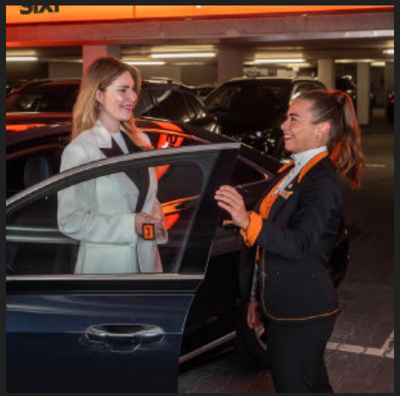
PREMIUM **STRATEGY**

SIXT stands out with its premium strategy regarding fleet, services and technology .

OTHER PREMIUM[4]

HIGH **CUSTOMER SATISFACTION**

High customer satisfaction (#1 Rank in NPS in five core markets[3]).



HIGHER **MARGINS PER VEHICLE**

Higher margin per vehicle due to premium approach.

AI AUTOMATED PRICING SYSTEM

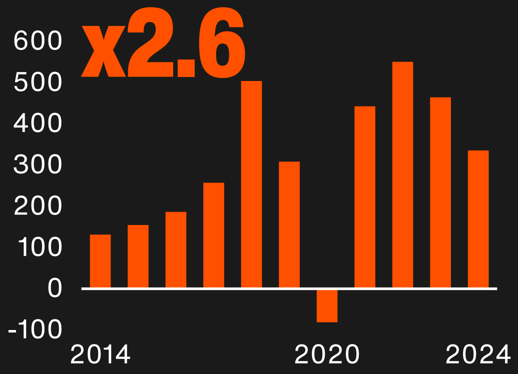
Increasing degree of automation in our pricing systems substantially

"We don't want to be the largest mobility player on the planet, but the most profitable one."

ERICH SIXT
Chairman of the Supervisory Board

...LEADING TO HIGH INVESTMENT CAPACITY FOR **SCALABLE & PROFITABLE GROWTH**

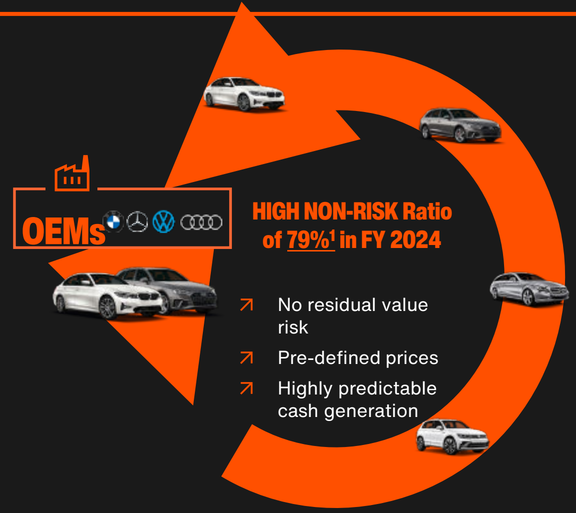
HISTORICAL EBT [FIGURES IN MILLION EUR]
DEVELOPMENT 2014 – 2024



[1]BrandFinance, Automotive Industry 2024, https://brandirectory.com/rankings/mobility downloaded on 9 April 2024,[2]Aided brand awareness; GfK Brand Tracker Apr 24; target group nationally representative aged 18-69 Tracking, [3]GfK Brand Tracking, 6-month average, Sixt NPS rank #1 (country of residence, 04/2024): DE, FR, AT, BE, NL, [4]Other includes brands with smaller volumes: Jaguar, Cadillac, Infinity, Lexus, Lincoln, Bentley, Genesis, Land Rover, Lucid, Lamborghini, Rivian, Alfa Romeo, Aston Martin

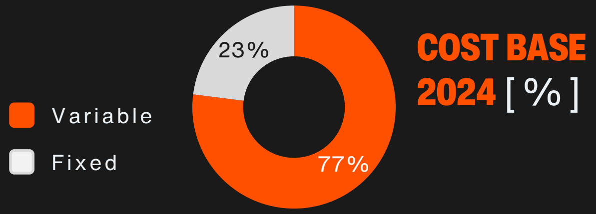
SIXT'S HIGH LEVEL OF RESILIENCE IS ANOTHER KEY DRIVER FOR SUSTAINABLE PROFITABILITY

RISK RESILIENT FLEET PURCHASE

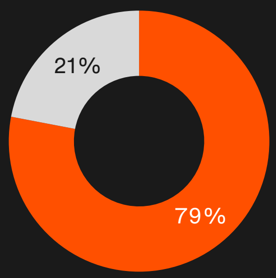


COST VARIABILITY

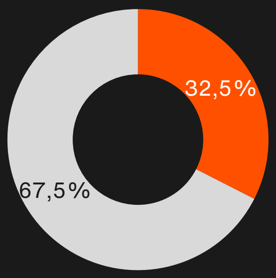
>70% of our cost base is variable as we can extend or shorten holding periods for part of our fleet



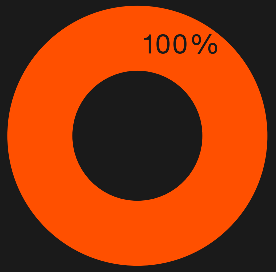
STRONG BALANCE SHEET



Non-risk ratio[1]

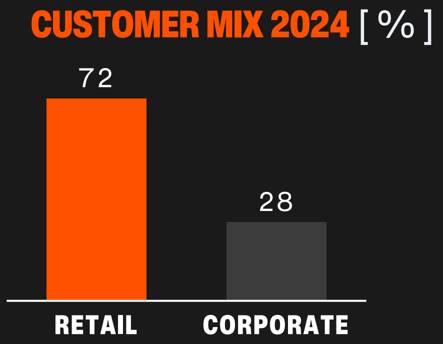


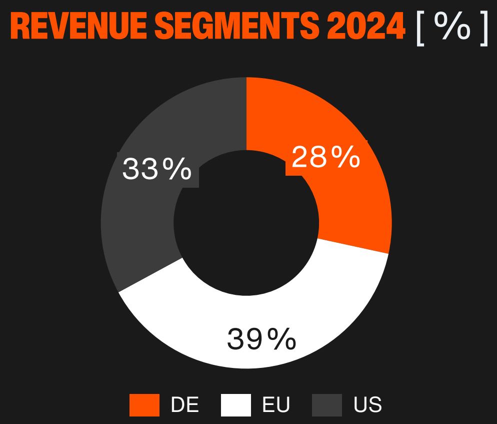
Equity ratio



Net Financial Debt used for fleet assets

DIVERSIFIED BUSINESS





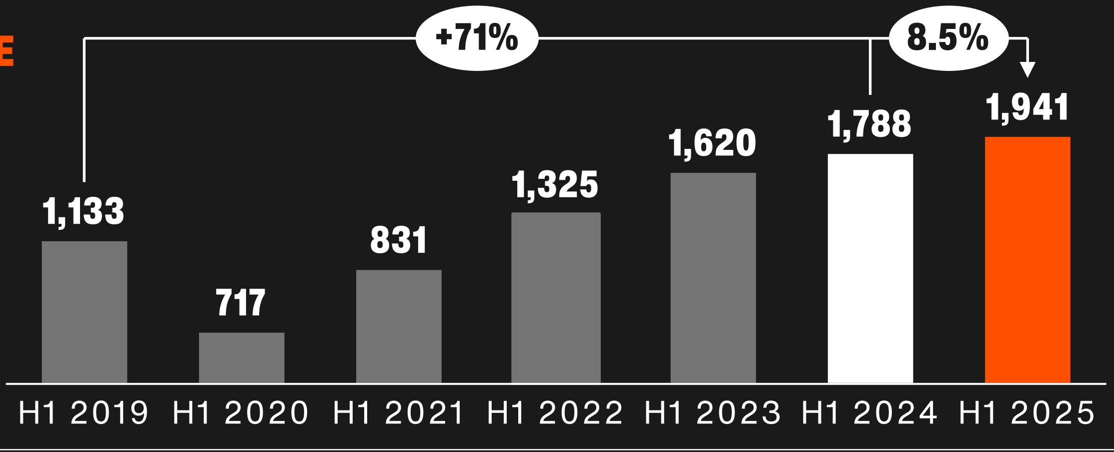
[1]Share of vehicles (incl. Van & Truck, excl. URG,GAP,DVR; infleeted in 2024) covered by buyback or leasing agreements including operating leases (company data).

CURRENT TRADING

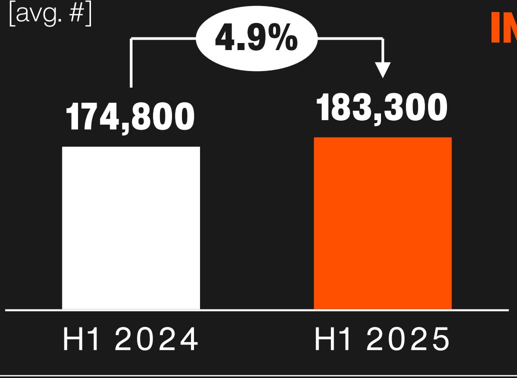
H1 2025

H1 2025 OPERATIONAL PERFORMANCE: CONTINUED GROWTH SERVED WITH A TIGHT FLEET

REVENUE
[EUR m]



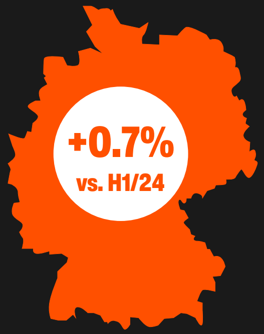
FLEET
[avg. #]



FLEET GROWTH INSIDE DEMAND

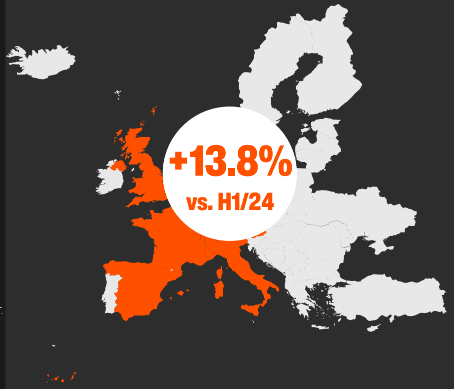
STRONG UTILIZATION

GERMANY



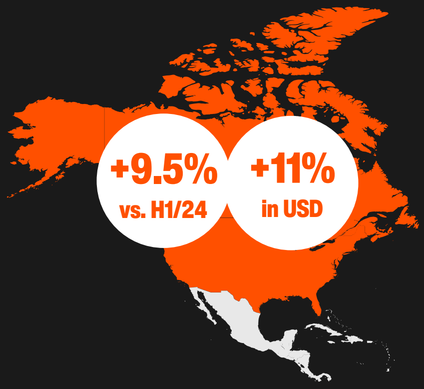
H1 2025: EUR 533 M

EUROPE



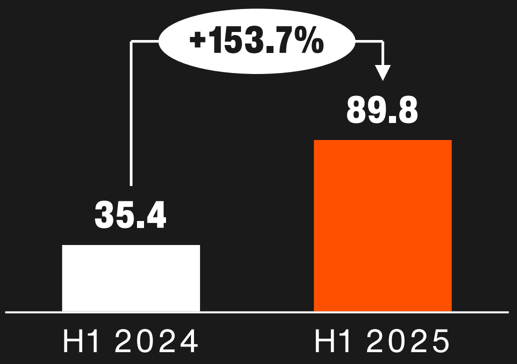
H1 2025: EUR 753 M

NORTH AMERICA



H1 2025: EUR 651 M

EBT
EUR m



OUR 2025 FINANCIAL GUIDANCE: FURTHER REVENUE GROWTH AND EBT-MARGIN NORMALIZATION

HISTORY

Ø REVENUE CAGR[1]
(2004-2024)

9.4%

Ø EBT-MARGIN[1]
(2004-2024)

10.2%

GUIDANCE 2025

REVENUE

+5-10%

(VS. 2024)

EBT-MARGIN

~10%

[1] Figures for 2004-2019 shown in this presentation excl. Leasing Business Unit; 2018 EBT-margin adjusted by sale of DriveNow.

H1 2025 HIGHLIGHTS: RECORD REVENUE, SIGNIFICANT EARNINGS INCREASE AND FY 2025 GUIDANCE CONFIRMED

GROWTH STORY CONTINUED

REVENUE GROWTH ACROSS ALL SEGMENTS

FLEET GROWTH INSIDE THE DEMAND

PROFITABILITY SIGNIFICANTLY INCREASED

EBT INCREASE OF 154% VS. H1 2024

IMPROVED FLEET HOLDING COST

FURTHER INVESTMENTS IN PREMIUM OFFERING

EXTENSION OF PREMIUM FLEET DEFINITION

PROGRESS ON BRANCH MODERNIZATION

FY 2025 GUIDANCE CONFIRMED

+5-10% REVENUE GROWTH VS. FY 2024

EBT MARGIN IN THE AREA OF 10%

EQUITY STORY

WHY INVEST IN SIXT?

WE HAVE
WHAT IT TAKES

1 PLATFORM **7 PRODUCTS**

WHY TO
INVEST IN SIXT

GLOBAL MEGA BRAND SIXT established a strong brand with high brand awareness and brand value by using a bold marketing approach.

PREMIUM MOBILITY PLATFORM SIXT has a scalable, variable & diversified business model with a wide range of integrated mobility products.

PROFITABLE GROWTH STRATEGY SIXT is the stock listed player with the highest average EBT margin over a decade in the sector with continued market share gains in the US, the world's largest car rental market.

EFFICIENCY FROM DIGITALISATION SIXT has a competitive and state-of-the-art-inhouse-developed IT platform functioning as enabler for efficiency and future growth.

RESPONSIBLE ENTREPRENEURSHIP SIXT is a holisitically responsible company taking care of its customer and people alike offering a new sustainable form of individual mobility.

FINANCIAL INDEPENDENCE & PERFORMANCE SIXT has a high level of resilience, confirmed by investment grade rating from S&P.

[1]BrandFinance, Automotive Industry 2024, https://brandirectory.com/rankings/mobility downloaded on 9 April 2024, [2]Annual Report 2024 and Company Data; Based on value share of BMW (incl. MINI), Audi, Mercedes-Benz infleets, [3]including franchise.

Q&A
SESSION

THANK YOU!

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