



SIXT SE Q2 2025 EARNINGS

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HIGHLIGHTS: RECORD REVENUE, SIGNIFICANT EARNINGS INCREASE AND FY 2025 GUIDANCE CONFIRMED



GROWTH STORY CONTINUED

**REVENUE GROWTH
ACROSS ALL SEGMENTS**

**FLEET GROWTH INSIDE
THE DEMAND**



PROFITABILITY SIGNIFICANTLY INCREASED

**EBT INCREASE OF 71%
VS. Q2 2024**

**IMPROVED FLEET
HOLDING COST**



FURTHER INVESTMENTS IN PREMIUM OFFERING

**EXTENSION OF
PREMIUM FLEET DEFINITION**

**PROGRESS ON BRANCH
MODERNIZATION**



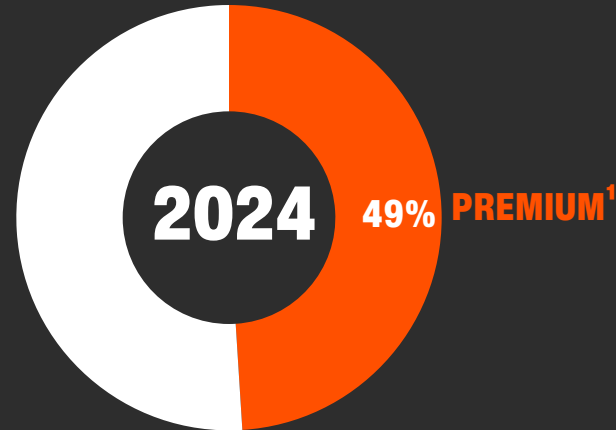
FY 2025 GUIDANCE CONFIRMED

**+5-10% REVENUE GROWTH
VS. FY 2024**

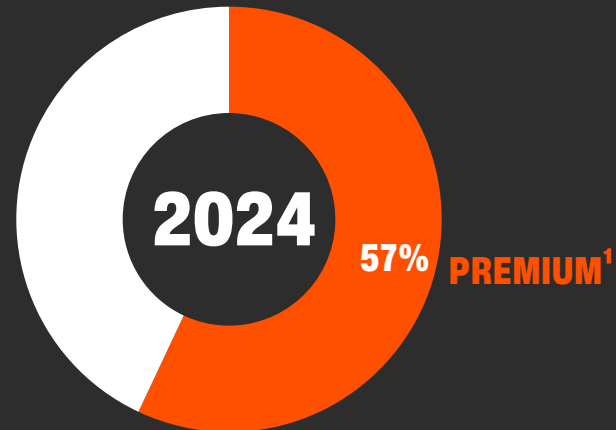
**EBT MARGIN IN THE
AREA OF 10%**

NEW PREMIUM DEFINITION: NOW INCLUDING EVEN MORE EXCLUSIVE BRANDS (Q2 2025: 54%)¹

OLD PREMIUM DEFINITION



NEW PREMIUM DEFINITION



OTHER PREMIUM²



SIXT

KEY
PICK UP
→

300 BRANCHES MODERNIZED: UNDERLINING CONTINUOUS INVESTMENTS IN THE CUSTOMER EXPERIENCE

MUNICH AIRPORT



SAN FRANCISCO AIRPORT



MILAN DOWNTOWN



PALMA DE MALLORCA AIRPORT



**PREMIUM
CUSTOMER
EXPERIENCE**

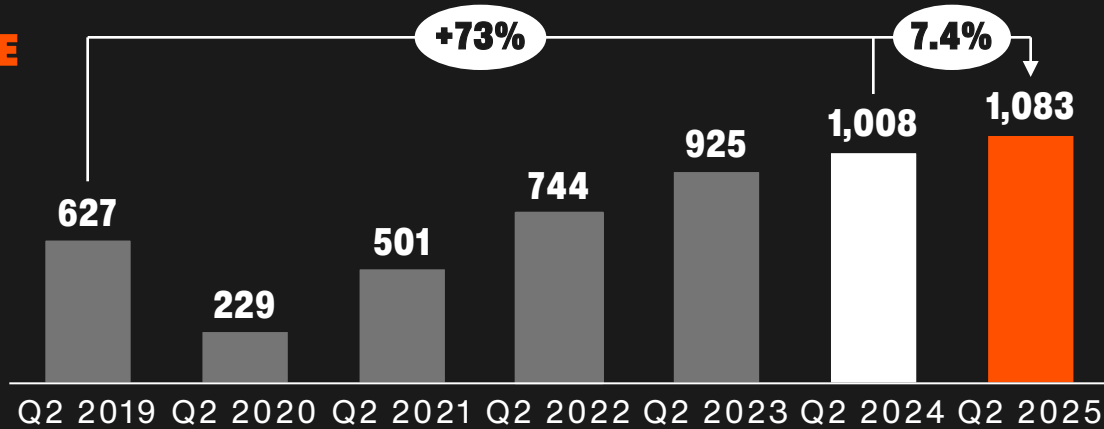
FINANCIAL PERFORMANCE

Q2 2025

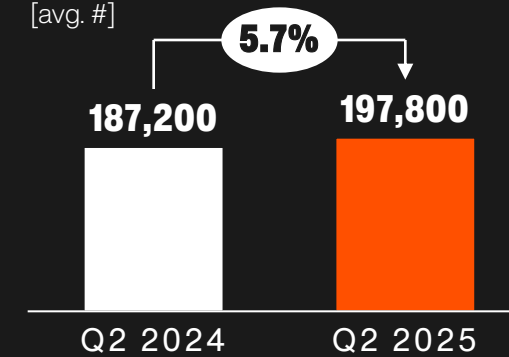


OPERATIONAL PERFORMANCE: CONTINUED GROWTH SERVED WITH A TIGHT FLEET

REVENUE [EUR m]



FLEET [avg. #]

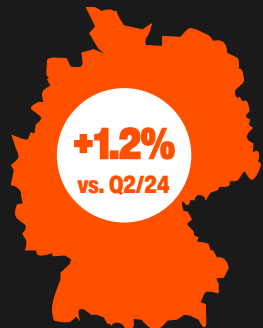


**FLEET GROWTH
INSIDE DEMAND**

**STRONG
UTILIZATION**

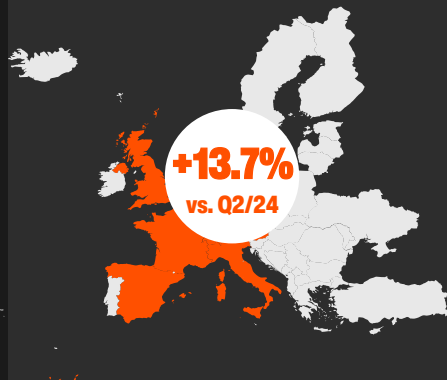


GERMANY



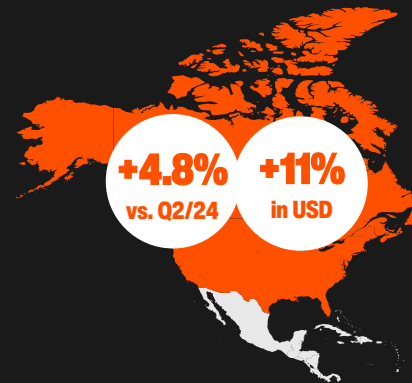
Q2 2025: EUR 289 M

EUROPE



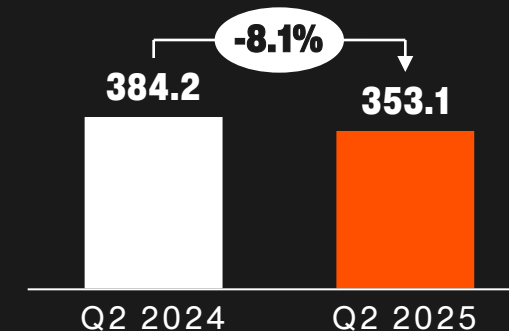
Q2 2025: EUR 456 M

NORTH AMERICA



Q2 2025: EUR 335 M

EBITDA EUR m



**MAIN EFFECTS
FROM MORE
LEASED VEHICLES
(-6 pp.) AND
COMMISSIONS
DUE TO HIGHER
AIRPORT SHARE**

ORANGE FOOTPRINT EXPANDED: MAJOR MEDITERRANEAN HOLIDAY DESTINATIONS DRIVE CUSTOMER EXCITEMENT



AIRPORT

6 new
airport
branches



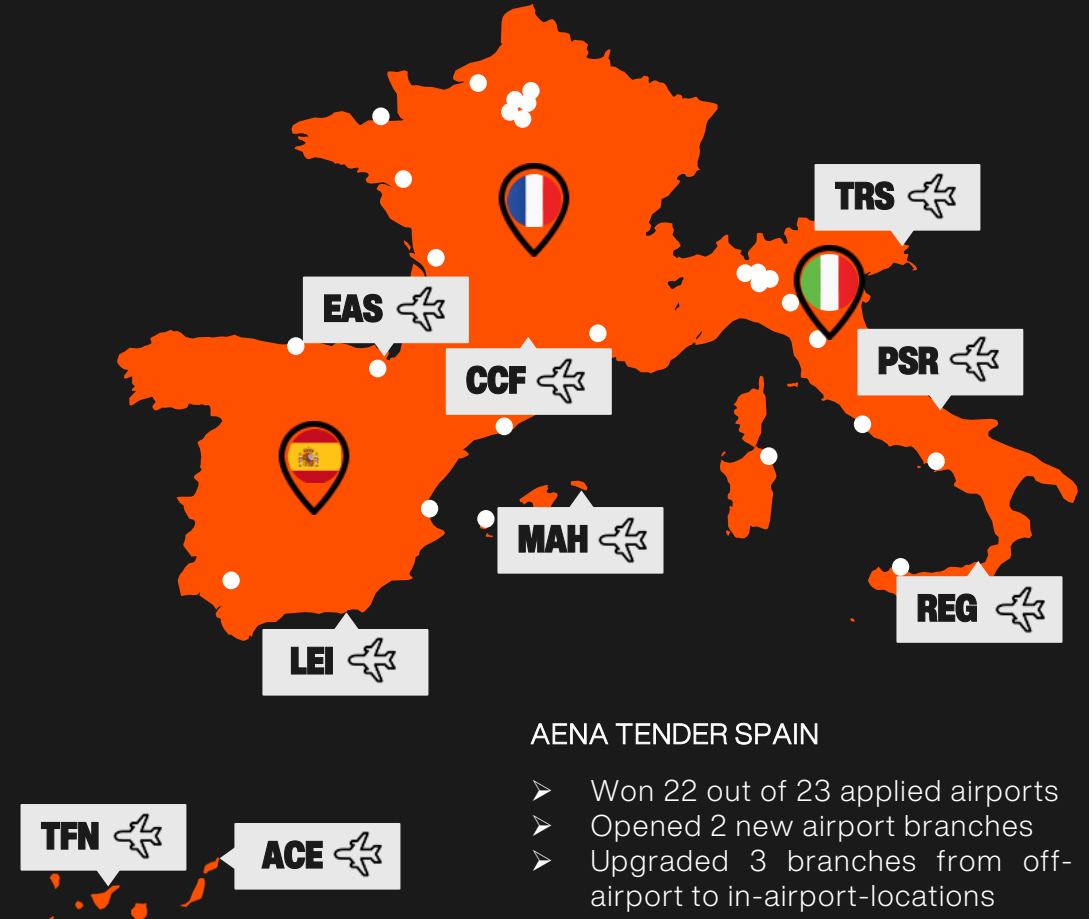
DOWNTOWN

27 new
downtown
branches



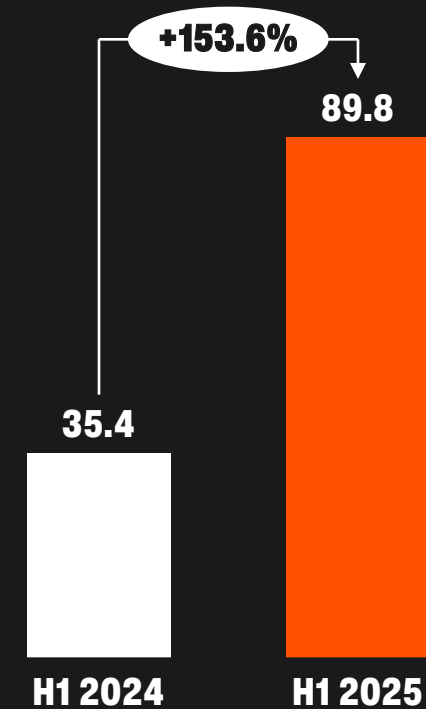
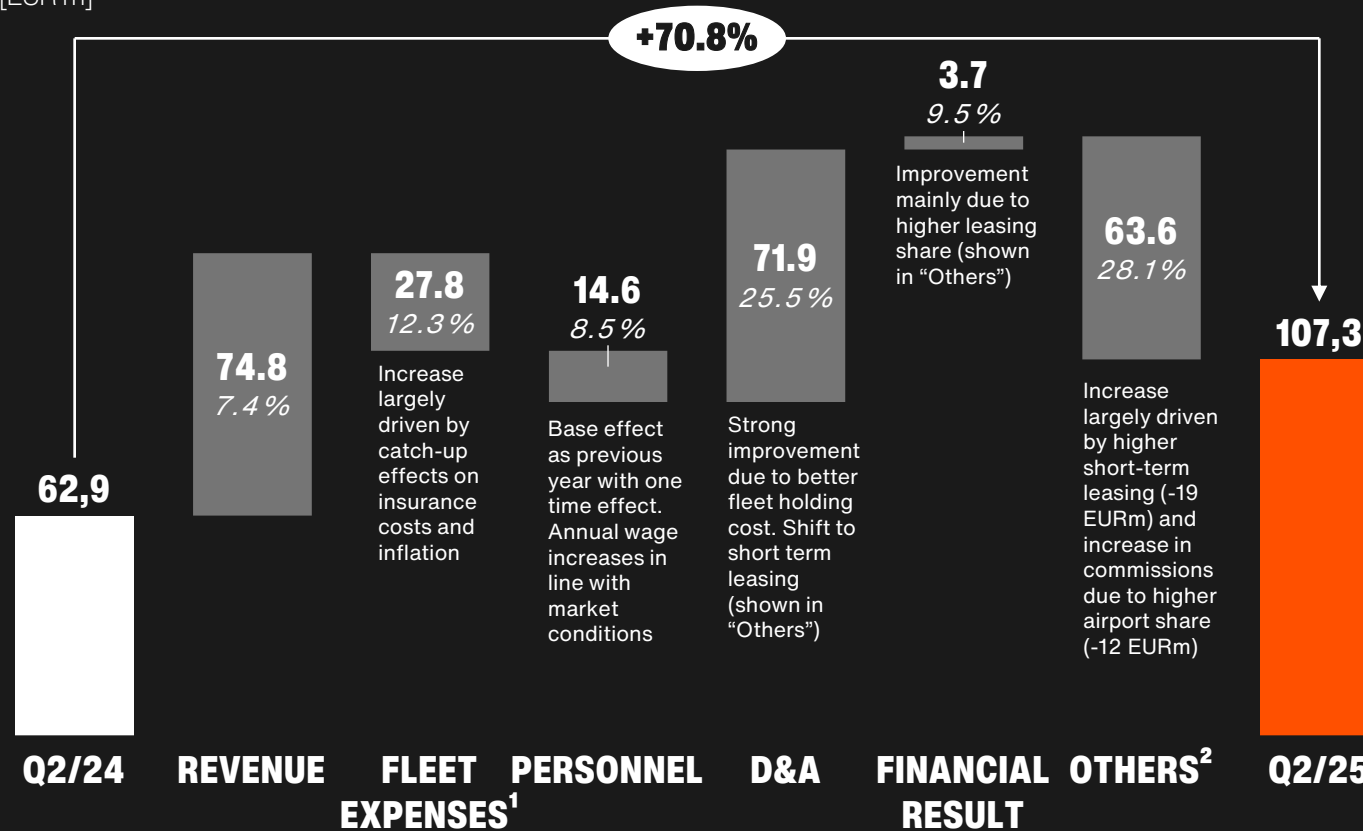
NEW BRANCH OPENINGS & RELOCATIONS

[IT, ES, FR since Q1 2024]



EBT BRIDGE: PROFITABILITY SIGNIFICANTLY INCREASED, LARGELY DRIVEN BY STRONG REVENUE AND IMPROVED FLEET HOLDING COST

EBT
[EUR m]



OUTLOOK

2025



OUTLOOK: 2025 GUIDANCE CONFIRMED WITH STRONG IMPROVEMENT IN PROFITABILITY DESPITE MACROECONOMIC RISKS

MACRO¹

Global GDP forecasts for 2025, especially in the U.S., remain far below initial expectations

TOURISM / AIRLINE²

Mixed picture in the tourism/airline industry with Lufthansa confirming guidance, TUI and DERTOUR reporting strong travel demand and others - in particular US Airlines - remain cautious

AUTOMOTIVE³

OEMs are widely adjusting their 2025 guidance, reflecting tariff-related headwinds

~10%
EBT-MARGIN
(2024: 8.4%)

**FY 2025
GUIDANCE**

+5-10%
REVENUE
(2024: EUR 4.0 BN)

Q&A SESSION



THANK YOU!

A black SUV is parked in front of the text 'THANK YOU!'. The car is positioned in the center, facing left, and is partially obscured by the large letters of the text. The car is a modern SUV with a sleek design, featuring alloy wheels and a black finish.



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