



SIXT SE

Q1 2025 EARNINGS

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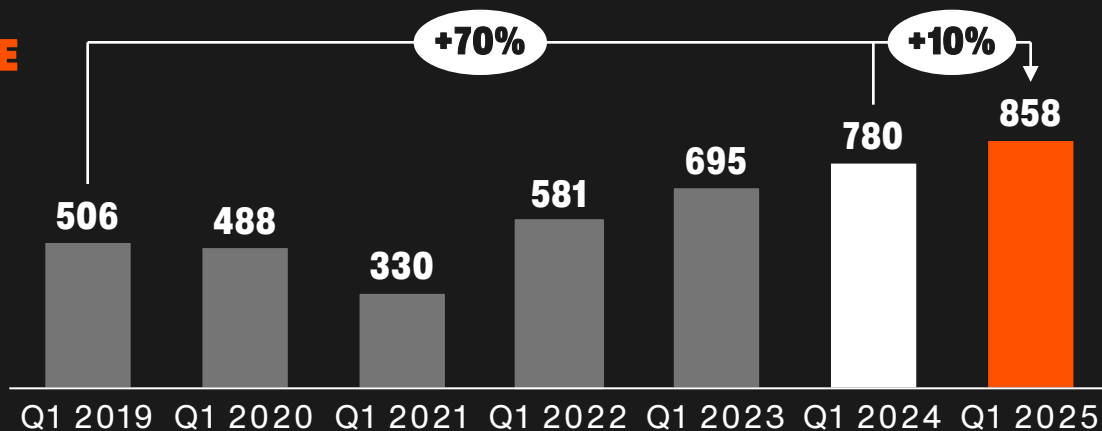
FINANCIAL PERFORMANCE

Q1 2025

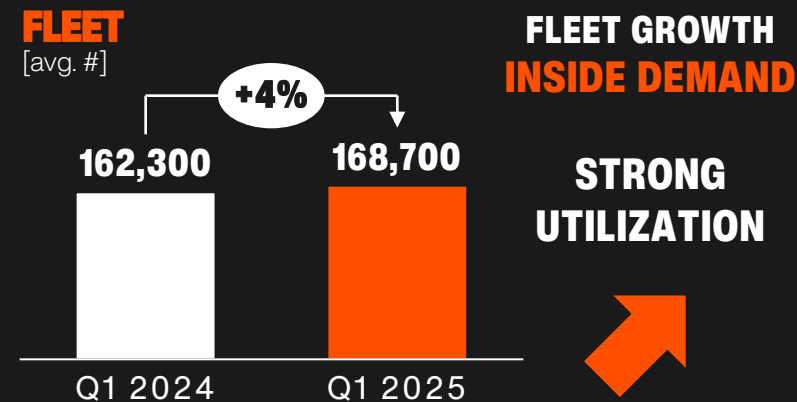


OPERATIONAL PERFORMANCE: CONTINUED GROWTH IN SEASONALLY WEAK FIRST QUARTER EFFICIENTLY SERVED WITH A TIGHT FLEET

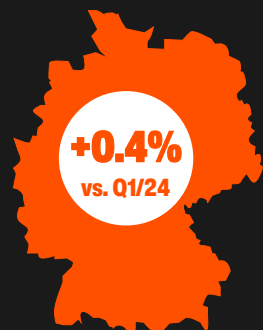
REVENUE [EUR m]



FLEET [avg. #]

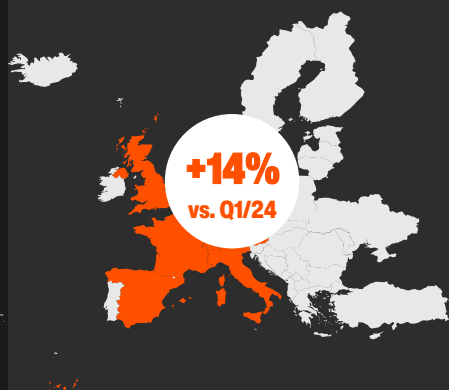


GERMANY



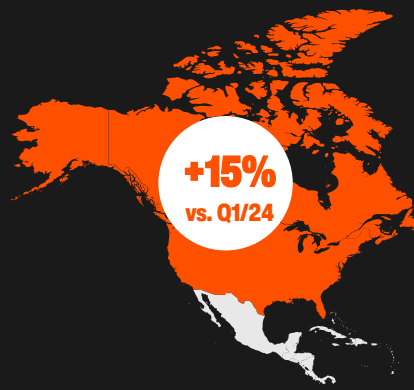
Q1 2025: EUR 245 M

EUROPE



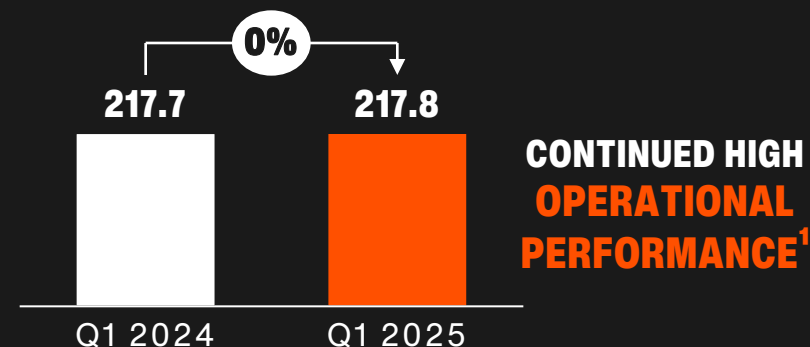
Q1 2025: EUR 297 M

NORTH AMERICA



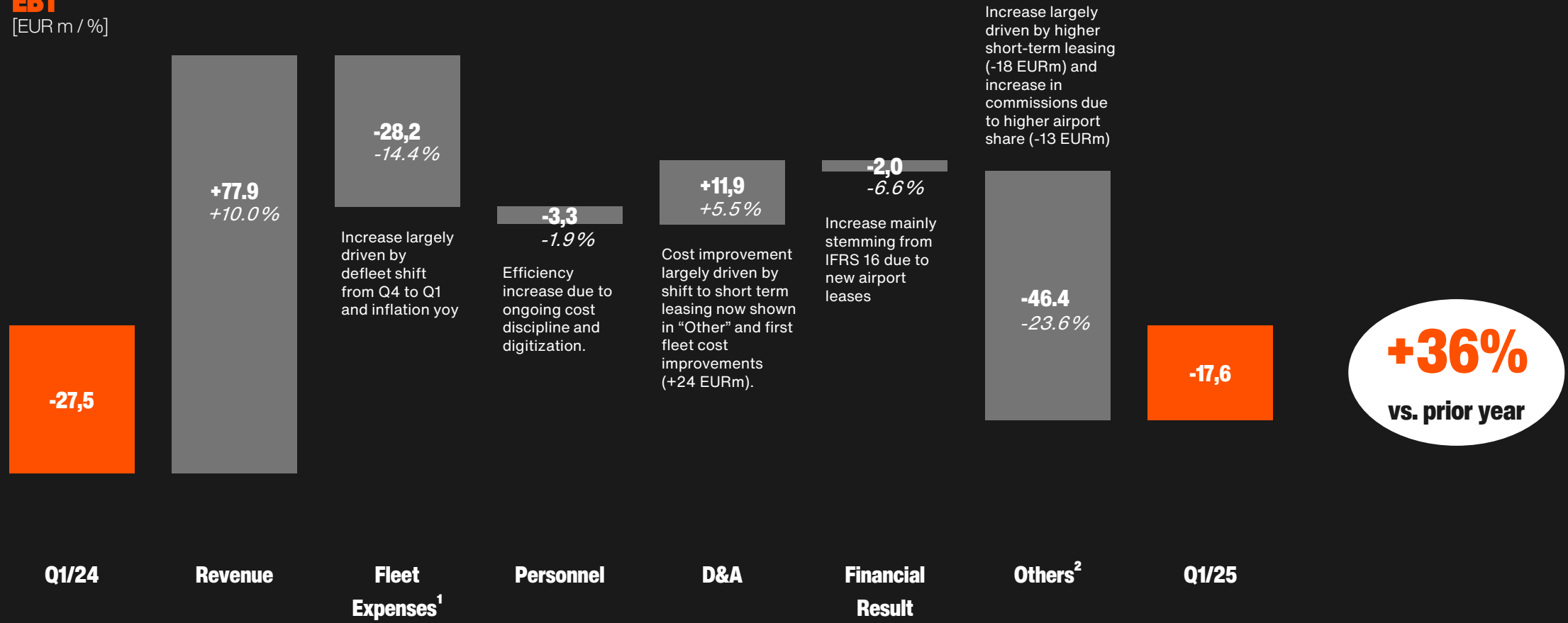
Q1 2025: EUR 316 M

EBITDA EUR m



EBT BRIDGE: PROFITABILITY SIGNIFICANTLY INCREASED

EBT
[EUR m / %]



OUTLOOK

2025



2025 MACRO ENVIRONMENT: GDP PROJECTIONS LOWERED AND MIXED EXPECTATIONS IN TOURISM AND AUTOMOTIVE INDUSTRY

MACRO

**2025 YOY GDP
GROWTH
FORECAST¹**
[%]

GERMANY



EUROPE



USA



TOURISM / AIRLINE

Mixed picture in the tourism and airline industry with TUI² and Lufthansa³ confirming guidance and strong travel demand and others, in particular US Airlines⁴, cutting capacities and guidance

AUTOMOTIVE

Due to volatile and uncertain markets major OEMs⁵ cut or suspended guidance

2025 FINANCIAL OUTLOOK: GUIDANCE CONFIRMED WITH SIGNIFICANT IMPROVEMENT IN PROFITABILITY

REVENUE

+5-10%

(2024: EUR 4.0 BN)

EBT-MARGIN

~10%

(2024: 8.4%)

OPPORTUNITIES

- Economic recovery (esp. in Europe)
- Strong summer travel business
- Strong pricing, esp. in the summer season
- Rising residual values
- Further noticeable interest rate cuts

RISKS

- Political and economic uncertainties especially in the U.S.
- Weaker summer travel than anticipated
- Declining residual values
- Reaccelerating inflation and postponed interest rate cuts

Q&A SESSION



THANK YOU!





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