



SIXT SE
Q1 2024 EARNINGS

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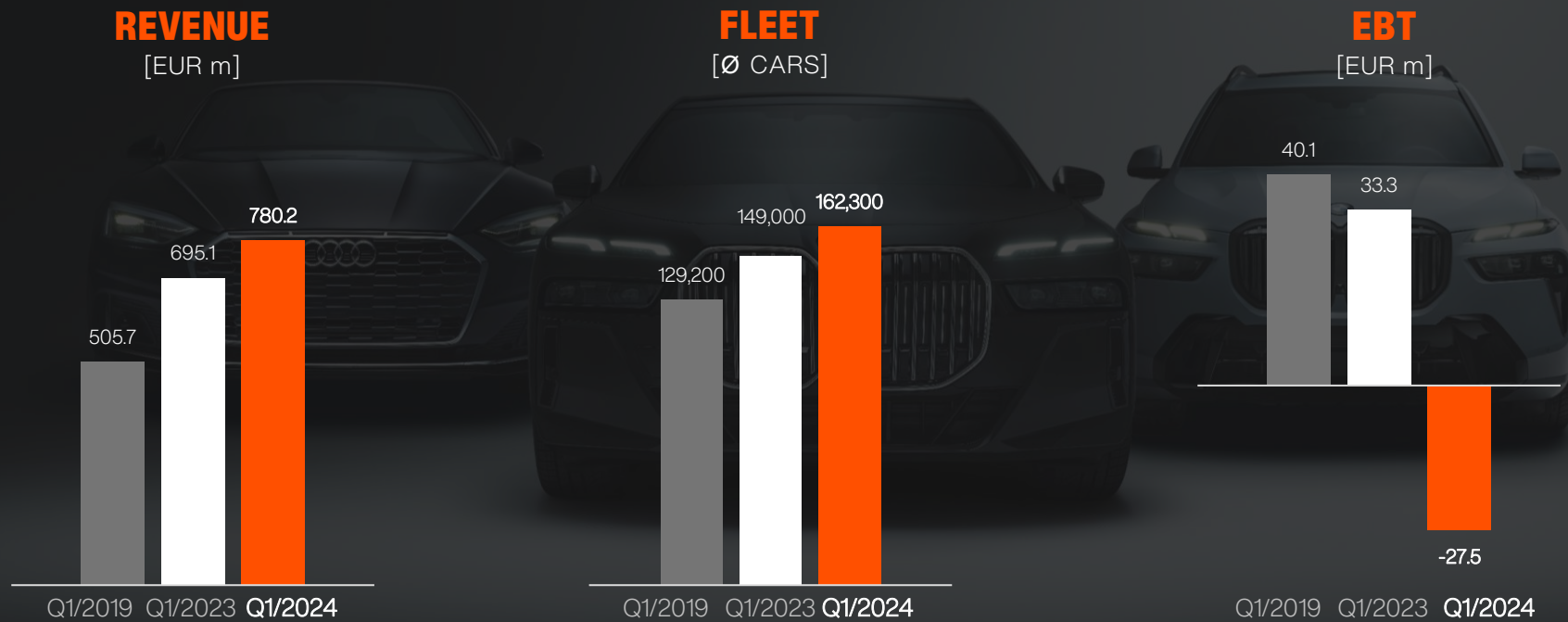
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KEY FIGURES



STRONGEST Q1 REVENUE EVER: 12% YOY GROWTH DRIVEN BY STRONG DEMAND



GROWTH DRIVEN BY ALL SEGMENTS

STRONGEST BOOST IN NORTH AMERICA

GERMANY

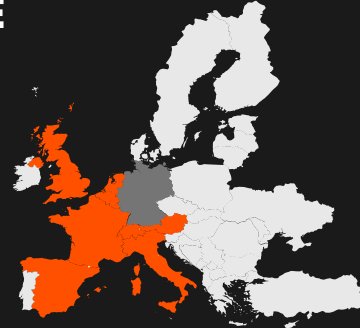
+11%
vs. Q1 2023 **+11%**
vs. Q1 2019



Q1 2024: EUR 243 million

EUROPE

+5%
vs. Q1 2023 **+49%**
vs. Q1 2019



Q1 2024: EUR 261 million

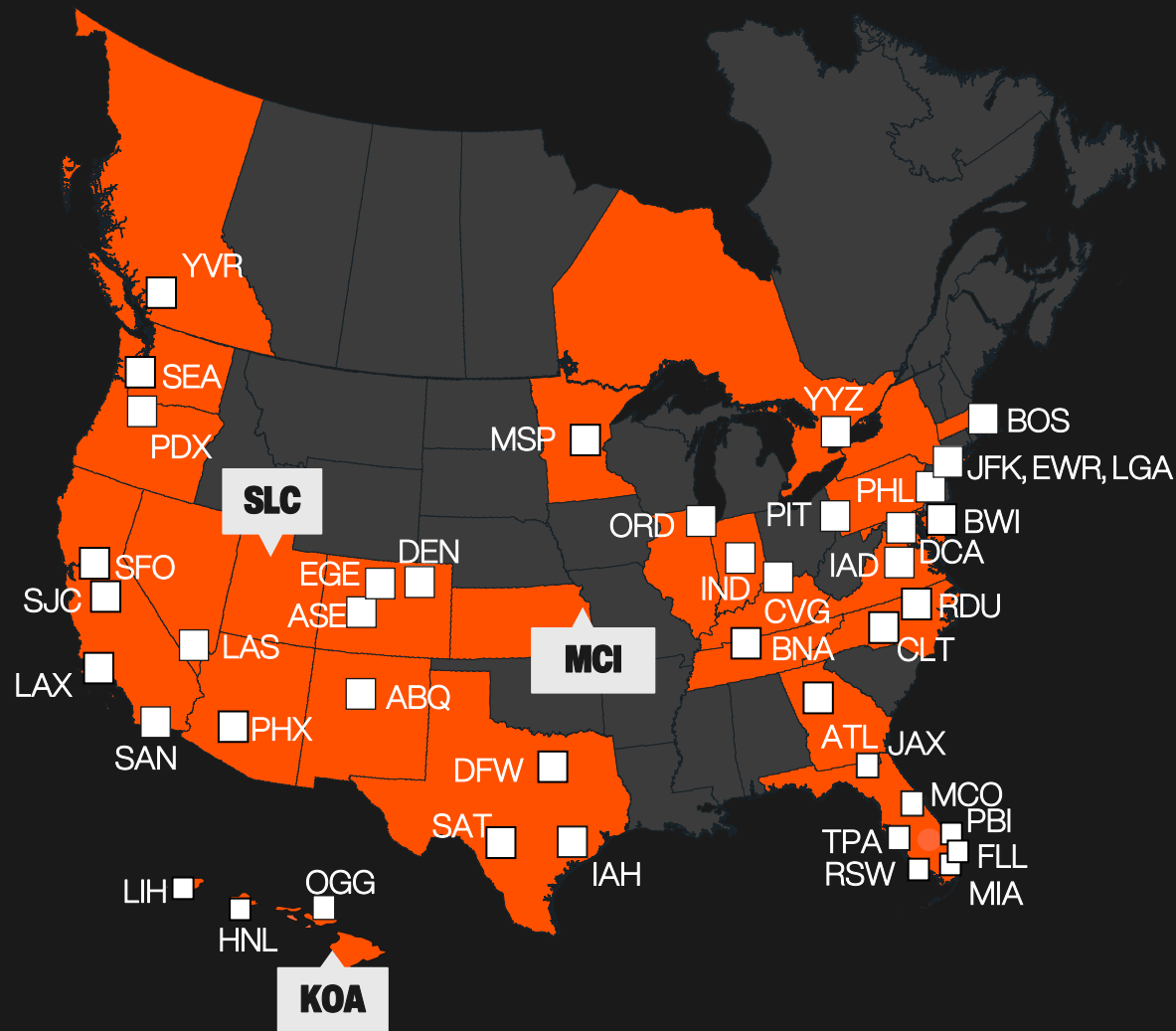
NORTH AMERICA

+22%
vs. Q1 2023 **+148%**
vs. Q1 2019



Q1 2024: EUR 275 million

SIXT IN NORTH AMERICA: CONTINUED EXPANSION

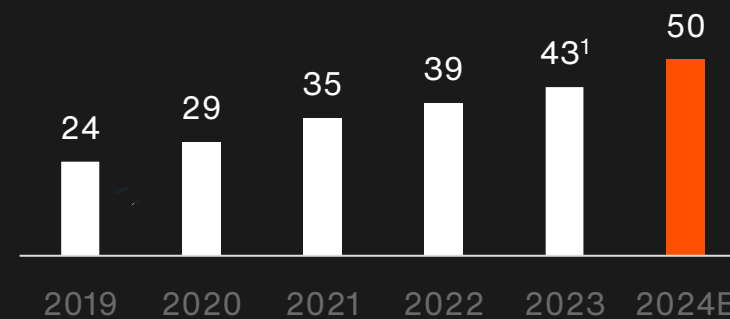


>100 BRANCHES

46 TOP AIRPORTS

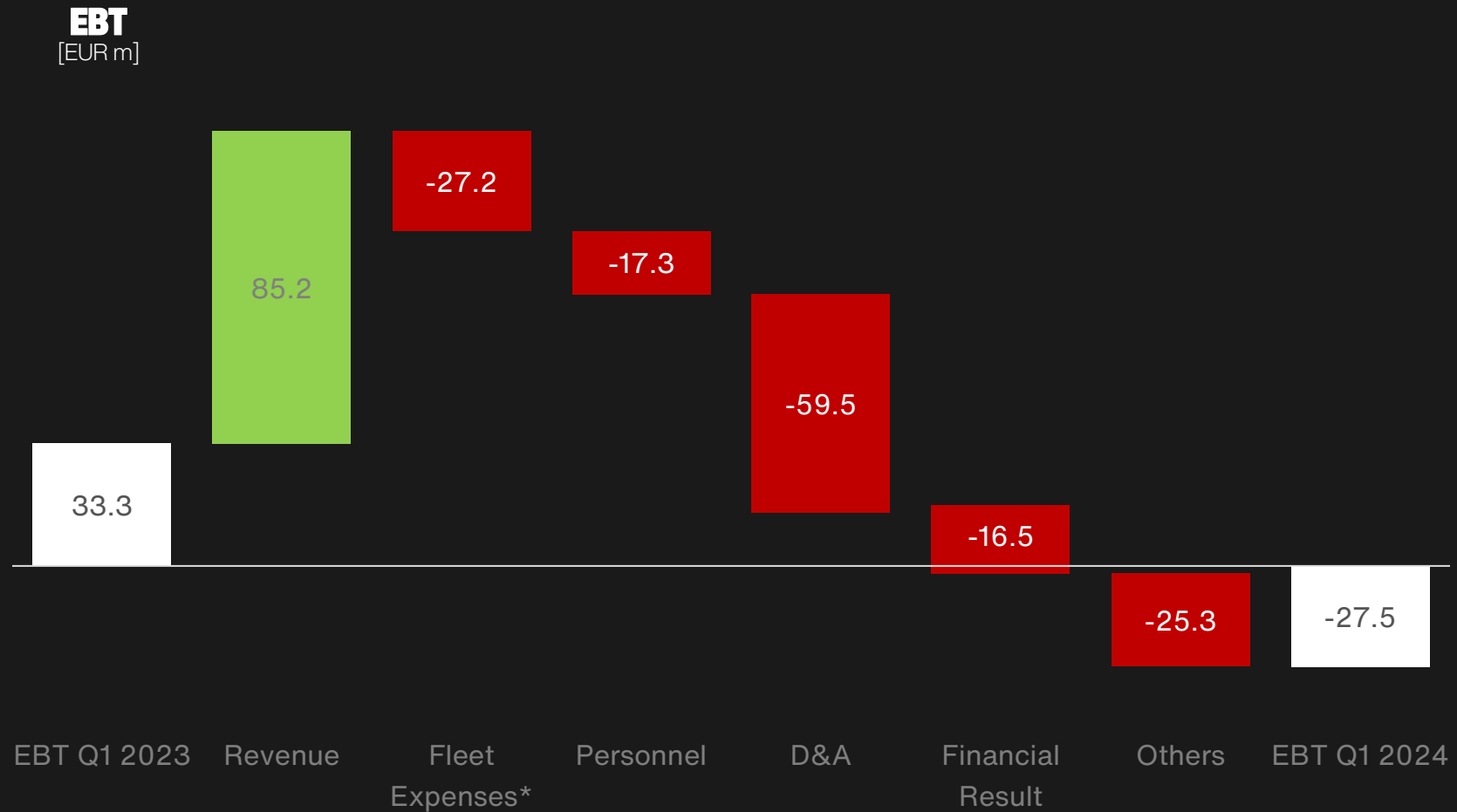
3 NEW U.S. AIRPORT BRANCHES AND 5 NEW DOWNTOWN BRANCHES ALREADY OPENED SO FAR IN 2024

NUMBER OF BRANCHES AT U.S. AIRPORTS



¹As of 31 December 2023

EBT BRIDGE: STRONG REVENUE GROWTH OFFSET BY MACRO HEADWINDS

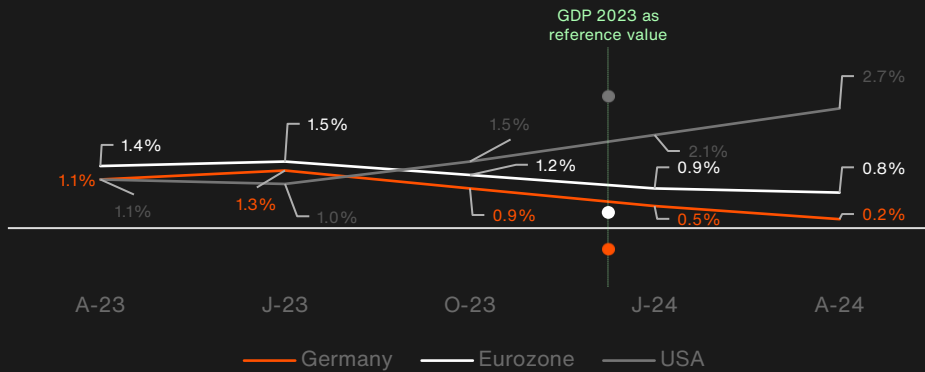


MACRO HEADWINDS

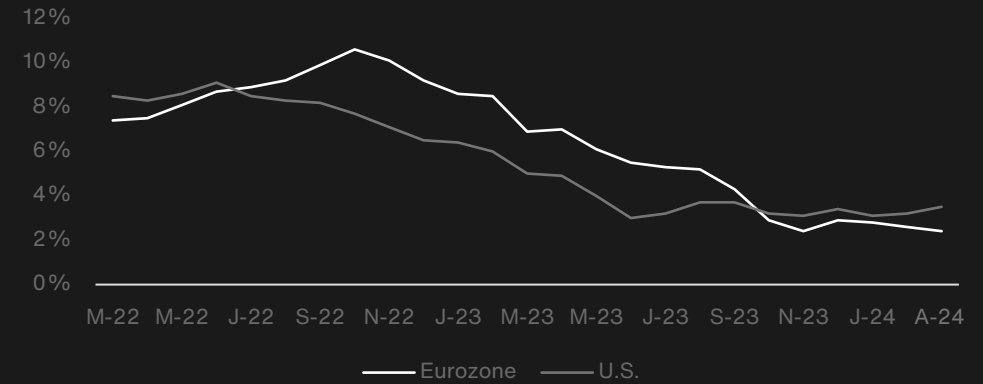


MACRO HEADWINDS: ECONOMIC GROWTH PROJECTIONS, INFLATION, INTEREST RATES, RESIDUAL VALUES

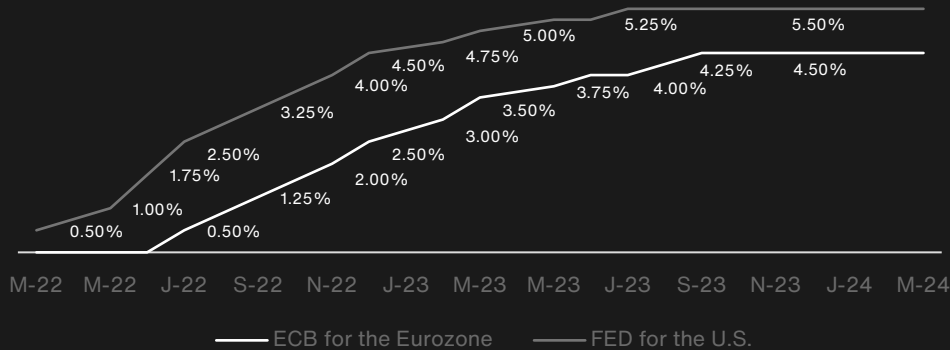
Economic outlook growth projections for FY 2024



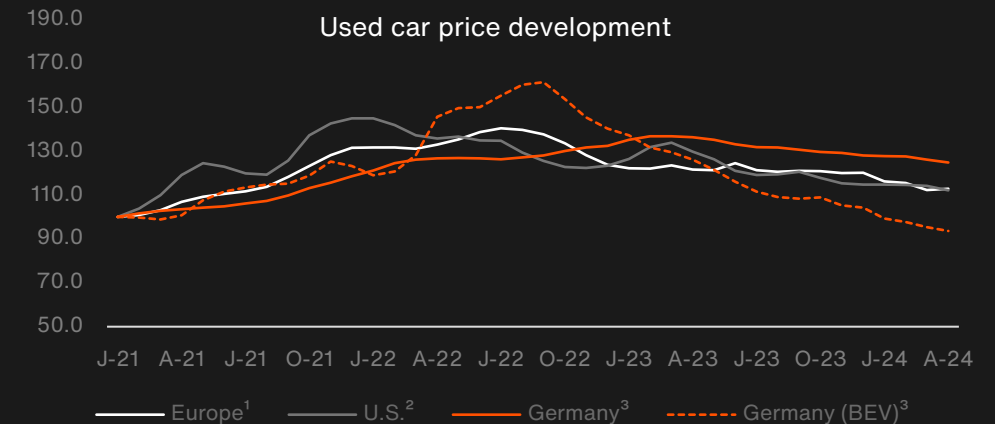
Development of inflation rates in the Eurozone and the U.S.



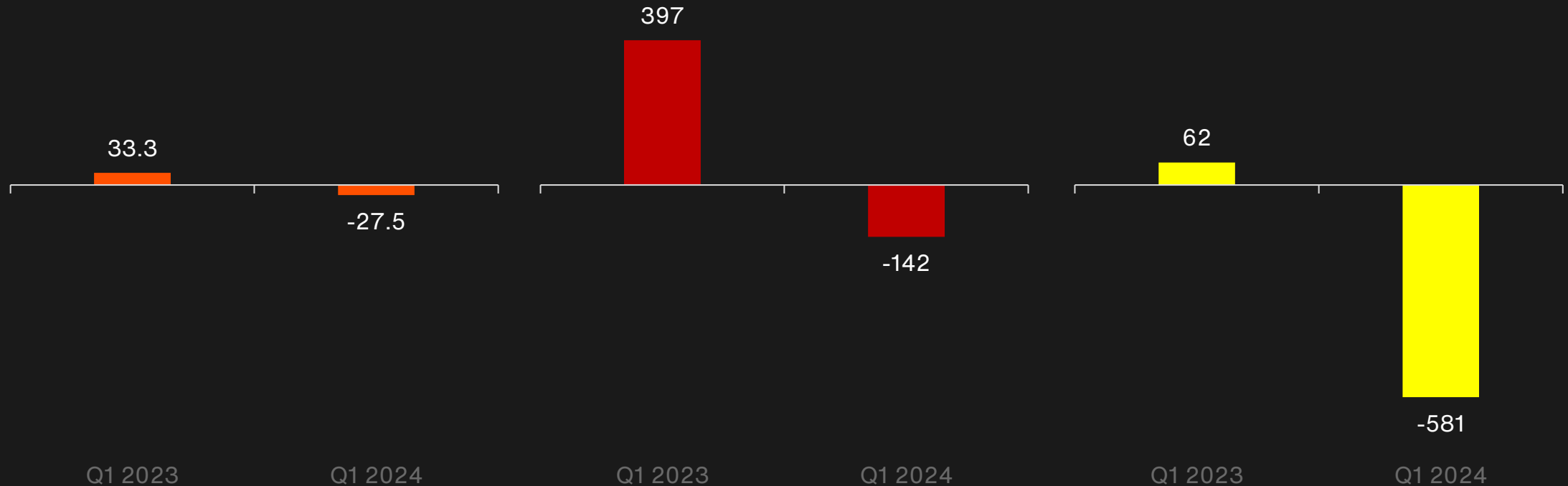
Development of key interest rates in the Eurozone & the U.S.



Used car price development



MACRO HEADWINDS CAUSED DIMINISHED EBT ACROSS THE INDUSTRY



POSITIVE OUTLOOK

COUNTERMEASURES & INDUSTRY SENTIMENT



REACTING TO MARKET HEADWIND

TOP-LINE AND BOTTOM-LINE MEASURES



Additional growth (e.g., by opening of nearly 100 branches planned by the end of 2024)



Enhancing the experience across the whole customer journey (e.g. by reducing waiting times)



Upgraded rental fleet for all customer needs (including Stellantis and Porsche vehicles)



Increasing B2B, B2P and B2C Sales

TOP-LINE MEASURES

BOTTOM-LINE MEASURES



Ongoing fleet rotation (replacing cars bought during supply shortage by cars acquired at more attractive conditions)



Further adapting EV offer to changed market conditions



Further optimizing fleet and yield management



Further enhancing efficiency through strict management of direct and indirect costs

INTERNATIONAL TOURISM INDUSTRY RETURNS TO PRE-PANDEMIC LEVELS OR CLOSE TO THEM



International tourism is expected to show double-digit growth in many areas this year.

- Significant higher (yoy) U.S. and European bookings, overnights, passenger volumes and traffic for the first few months of 2024 in the U.S. and Europe
- Increased flight capacity, high tour operator bookings and major upcoming events in 2024 (e.g., Paris Olympics, European Soccer Championships), e.g.:
 - Positive (yoy) booking momentum for TUI Group in 2024, with summer and winter bookings each up 8% and average prices up 4%
 - Lufthansa Group reports strong global demand for air travel; bookings for summer flight schedule up 16 per cent year-on-year (mainly North America, Europe)
- Higher (yoy) corporate travel spend and volume expected in 2024
- High tendency in surveys of German citizens to want to go on vacation in 2024 (higher than comparable figures for 2019)

DESPITE MARKET HEADWIND: SIGNIFICANT GROWTH AND SOLID PROFITABILITY IN TRANSITIONAL YEAR 2024

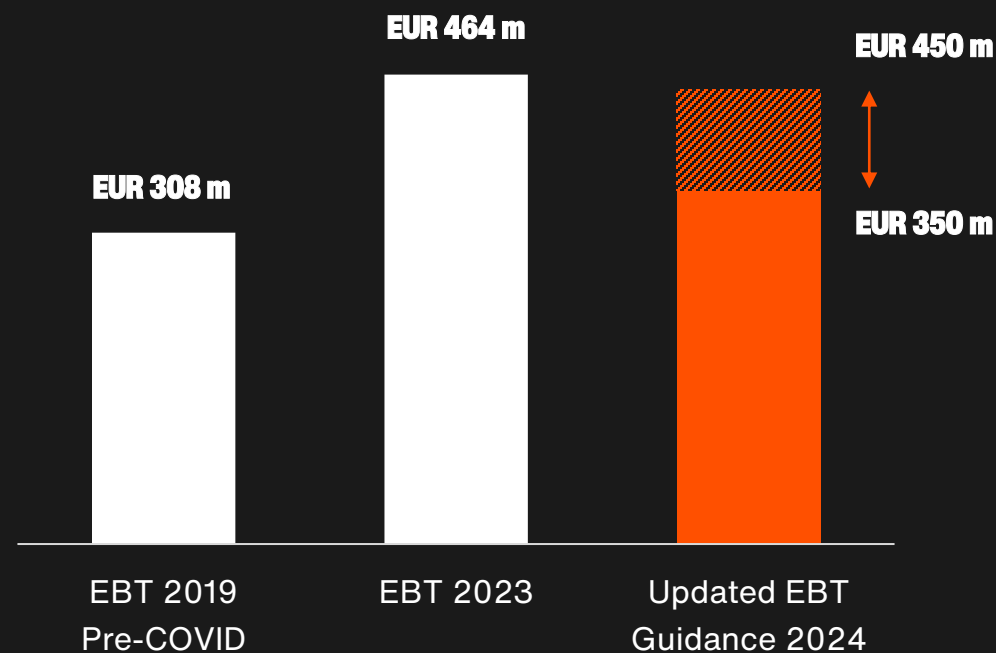


FORECAST FOR Q2 2024

- Significant revenue growth
- EBT between EUR 60 and 90 million

FORECAST FOR FULL YEAR 2024

- Significant revenue growth
- EBT between EUR 350 and 450 million



Q&A SESSION