



SIXT SE INVESTOR PRESENTATION

Q2 2023

LEGAL DISCLAIMER

This presentation (together with the presenters' speeches and any other related verbal or written communications the "Presentation") contains forward-looking statements relating to the business, financial performance and results of Sixt SE (together with its subsidiaries, the "Company") and/or the industry in which the Company operates. Forward-looking statements concern future circumstances and results and other statements that are not historical facts, sometimes identified by the words "believes," "expects," "predicts," "intends," "projects," "plans," "estimates," "aims," "foresees," "anticipates," "targets," and similar expressions. Forward-looking statements, including assumptions, opinions and views of the Company or cited from third party sources, are solely opinions and forecasts which are uncertain and subject to risks. Actual events may differ significantly from any anticipated development due to a number of factors, including without limitation, changes in general economic conditions, in particular in the Company's target markets and changes in competition levels. The Company does not guarantee that the assumptions underlying forward-looking statements are free from errors nor does it accept any responsibility for the future accuracy of opinions or any obligation to update the statements in the Presentation to reflect subsequent events. Forward-looking statements are made only as of the date of the Presentation. Neither the

delivery of the Presentation nor any further discussions of the Company with any of the recipients thereof shall, under any circumstances, create any implication that there has been no change in the affairs of the Company since such date. Consequently, the Company does not undertake any obligation to review, update or confirm expectations or estimates or to release publicly any revisions to any forward-looking statements to reflect events that occur or circumstances that arise in relation to the content of the Presentation. Furthermore, a totally different performance can ensue from an unexpected slump in demand or economic stagnation in our key markets. The actual development can differ materially from the forecasts made in this Presentation, in case one of the aforementioned risks or other risks not mentioned here should materialize and/or the assumption on which we have based our forecasts and prospects turn out to be wrong.

Certain industry and market information in the Presentation and/or related materials has been obtained by the Company from third party sources. The Company has not independently verified such information and neither the Company nor any of its directors provides any assurance as to the accuracy, fairness or completeness of such information or opinions contained in this document

and neither the Company nor any of its directors takes any responsibility for such information. This Presentation contains summary information only and does not purport to be comprehensive and is not intended to be (and should not be used as) the basis of any analysis or other evaluation. In addition, the information in the Presentation is subject to change. No representation or warranty (express or implied) is made as to, and no reliance should be placed on, any information, including projections, estimates, targets and opinions, contained herein, and no liability whatsoever is accepted as to any errors, omissions or misstatements contained herein. Due to rounding it is possible that figures may not add up exactly and that half or full year figures do not correspond to added quarterly figures. For the same reason, percentages may not exactly match absolute numbers they correspond to.

The Presentation does not constitute or form part of, and should not be construed as, an offer, solicitation or invitation to subscribe for, underwrite or otherwise acquire, any securities of the Company nor should it or any part of it form the basis of, or be relied on in connection with, any contract to purchase or subscribe for any securities of the Company, nor shall it or any part of it form the basis of or be relied on in connection with any other investment whatsoever.

Q2 2023

HIGHLIGHTS



DEVELOPMENT OF KEY DRIVERS IN H1/Q2



EXPENSES

Inflation and continued investment



DEMAND

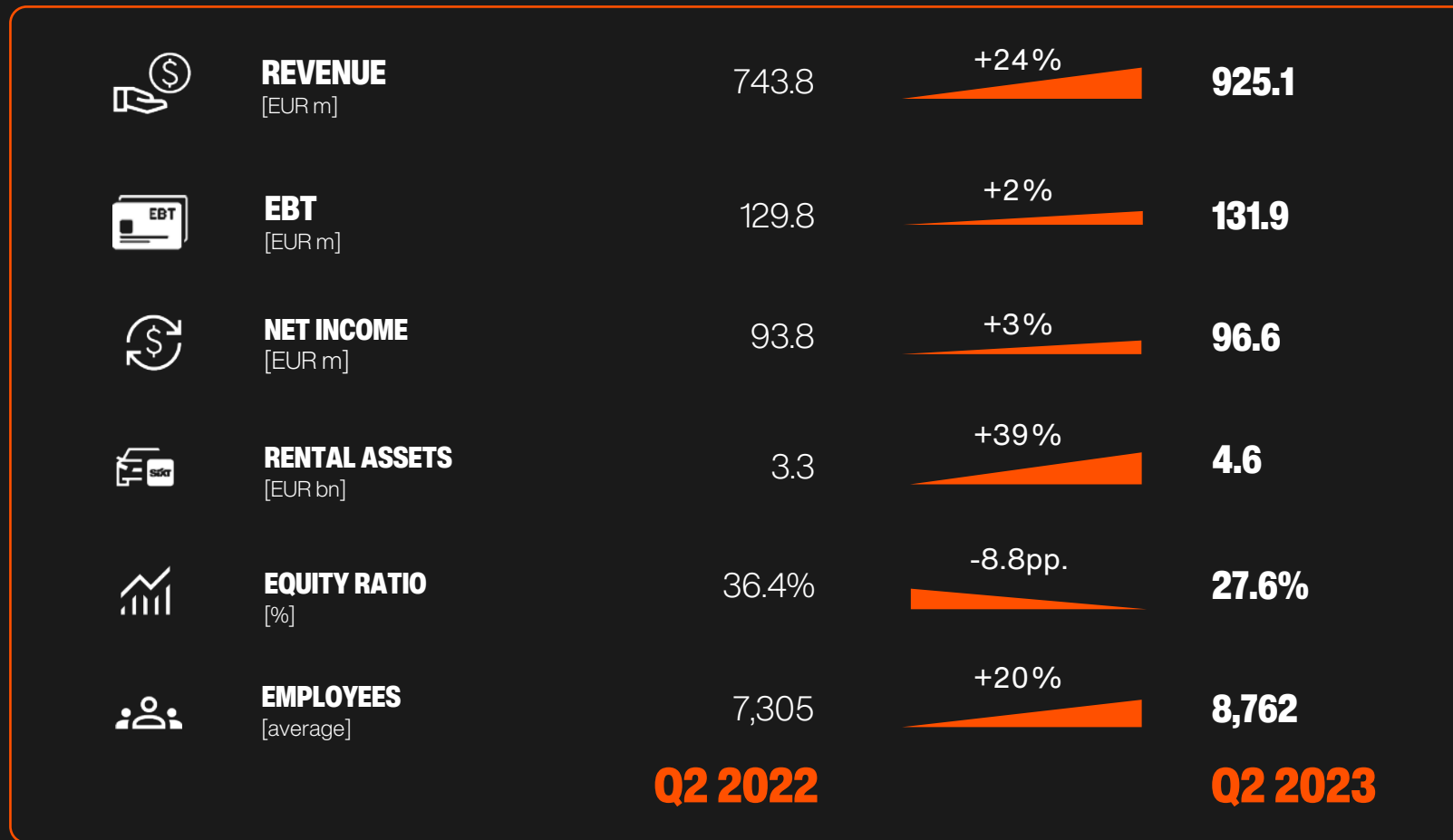
Continuing normalisation and positive start to summer



PRICING

Still significant above 2019 level

Q2 2023 DRIVEN BY CONTINUED GOOD DEMAND AND STABLE PERFORMANCE



OTHER HIGHLIGHTS FROM THE FIRST HALF OF 2023



BRAND REFRESH SIXT

High approval for modernised look



NEW FLAGSHIP BRANCH IN HEATHROW TERMINAL 2

>30,000 fewer bus shuttle trips



INTEGRATION OF MILES IN SIXT SHARE

14,000 additional vehicles bookable



SUCCESSFUL BOND PLACEMENT

Volume of EUR 300m

DEEP DIVE INTO STRATEGY AND FIGURES

EXPECT BETTER



RELEVANT SUCCESS DRIVERS AND TOPICS WE ARE DEALING WITH



**RESILIENT
BUSINESS
MODEL**



**USA
EXPANSION**



**PREMIUM
STRATEGY WITH
PREMIUM FLEET**



INFLATION



**STRONG
BALANCE SHEET**

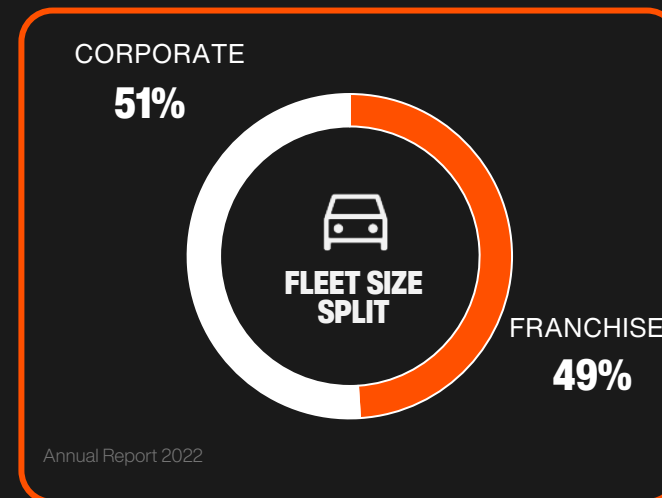
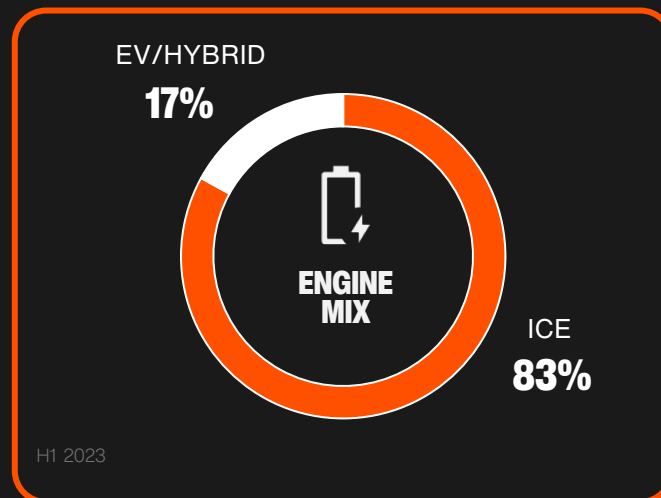
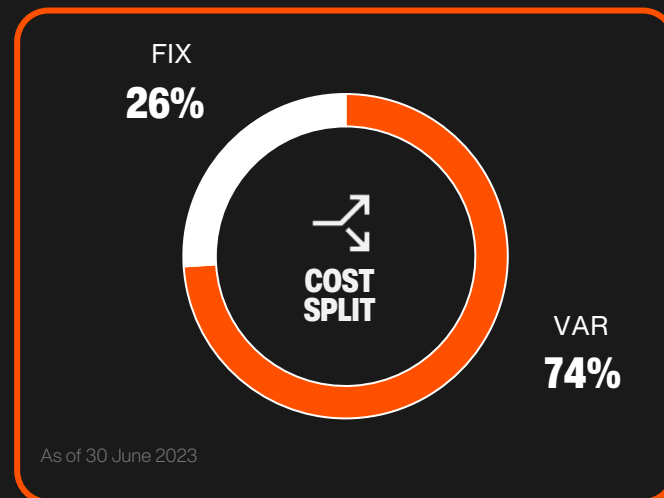
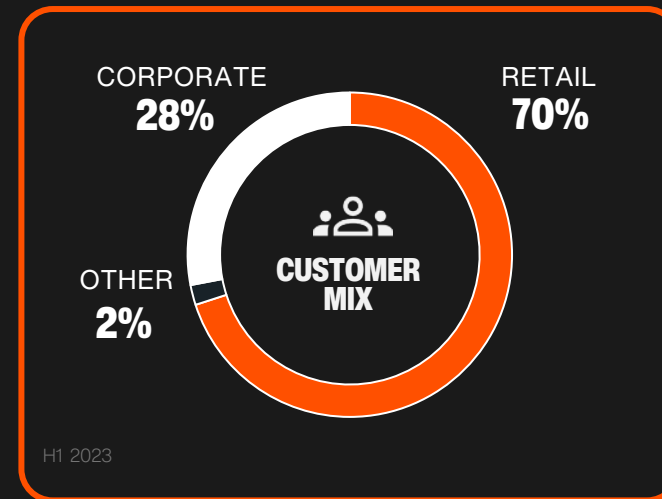
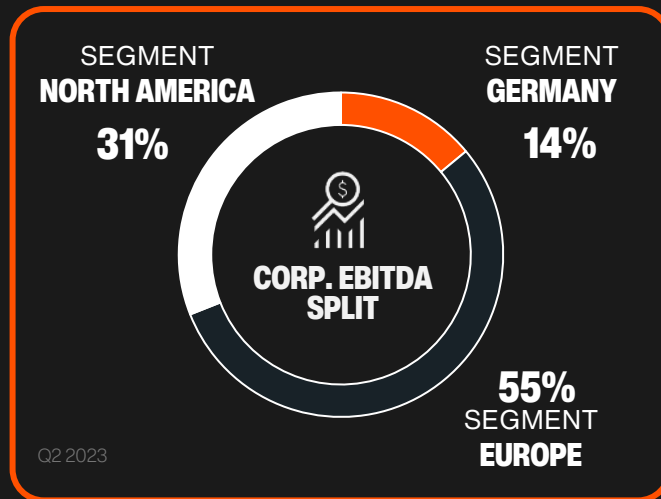
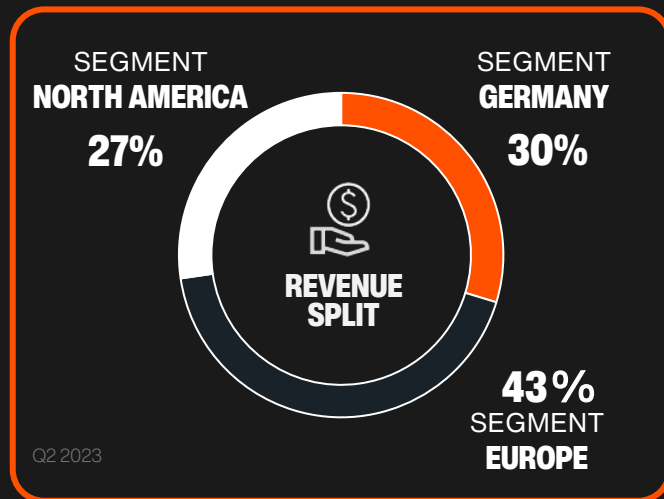


REFINANCING

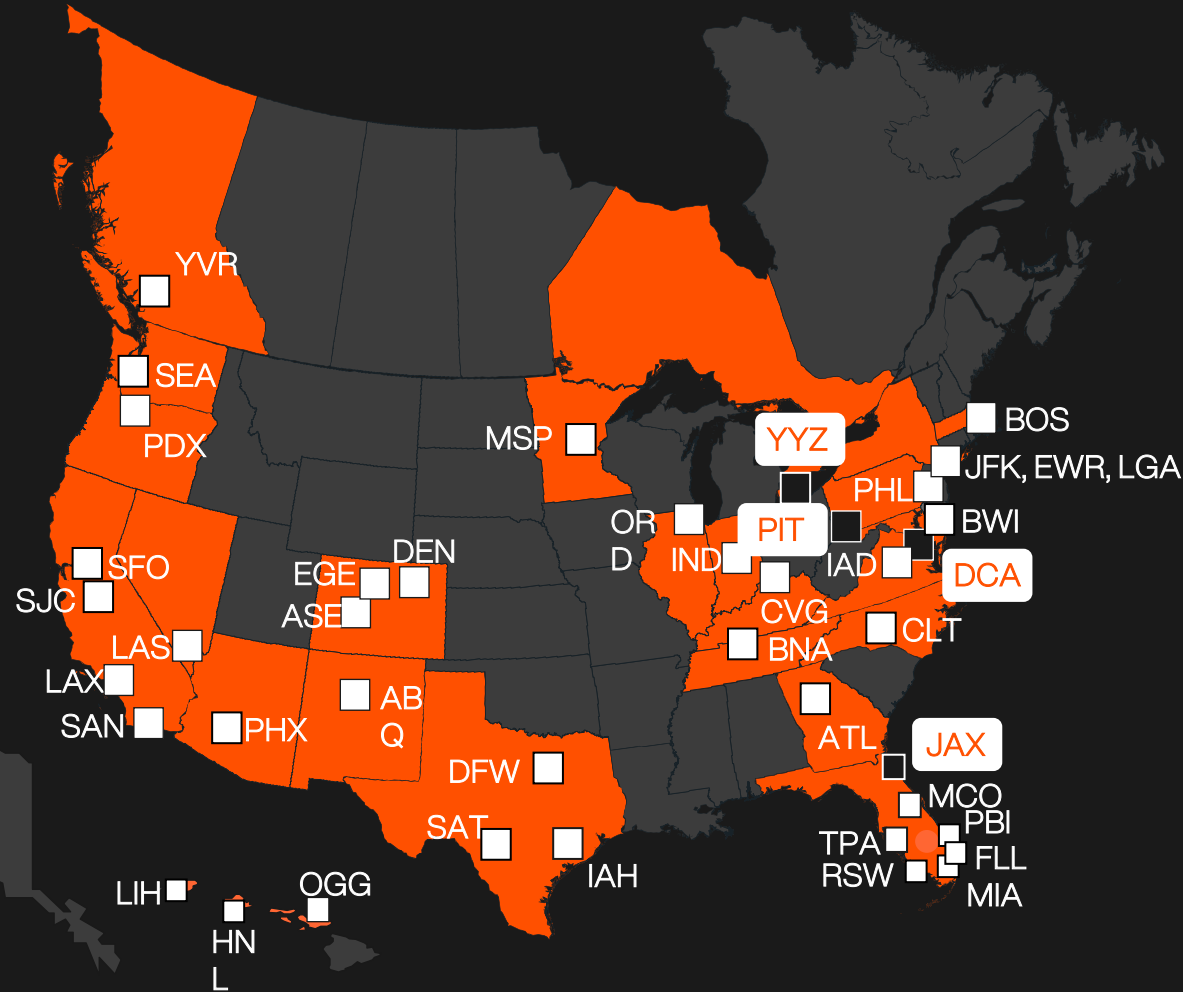


**RESIDUAL
VALUE RISK**

SIXT HAS GOT A DIVERSIFIED AND FLEXIBLE BUSINESS MODEL



SIXT IN NORTH AMERICA: **EVER-EXPANDING NETWORK**



ALREADY

>100 STATIONS

IN NORTH AMERICA (~40% AIRPORTS,
~60% DOWNTOWN)

Already 7 more stations opening in the
first half of 2023, including 4 new
stations at top airports

CLEAR PREMIUM POSITIONING TO CREATE EXPERIENCES THAT CUSTOMERS LOVE

HOW DO WE DEFINE **PREMIUM?**

PREMIUM **FLEET**

Young fleet and high share of premium vehicles¹

PREMIUM **BRANCH**

Continuous investments into new branch concept and digital checkout experience.

PREMIUM **SERVICE**

High service levels in every single step of the customer journey and easy to use self-service options.

PREMIUM **DIGITAL**

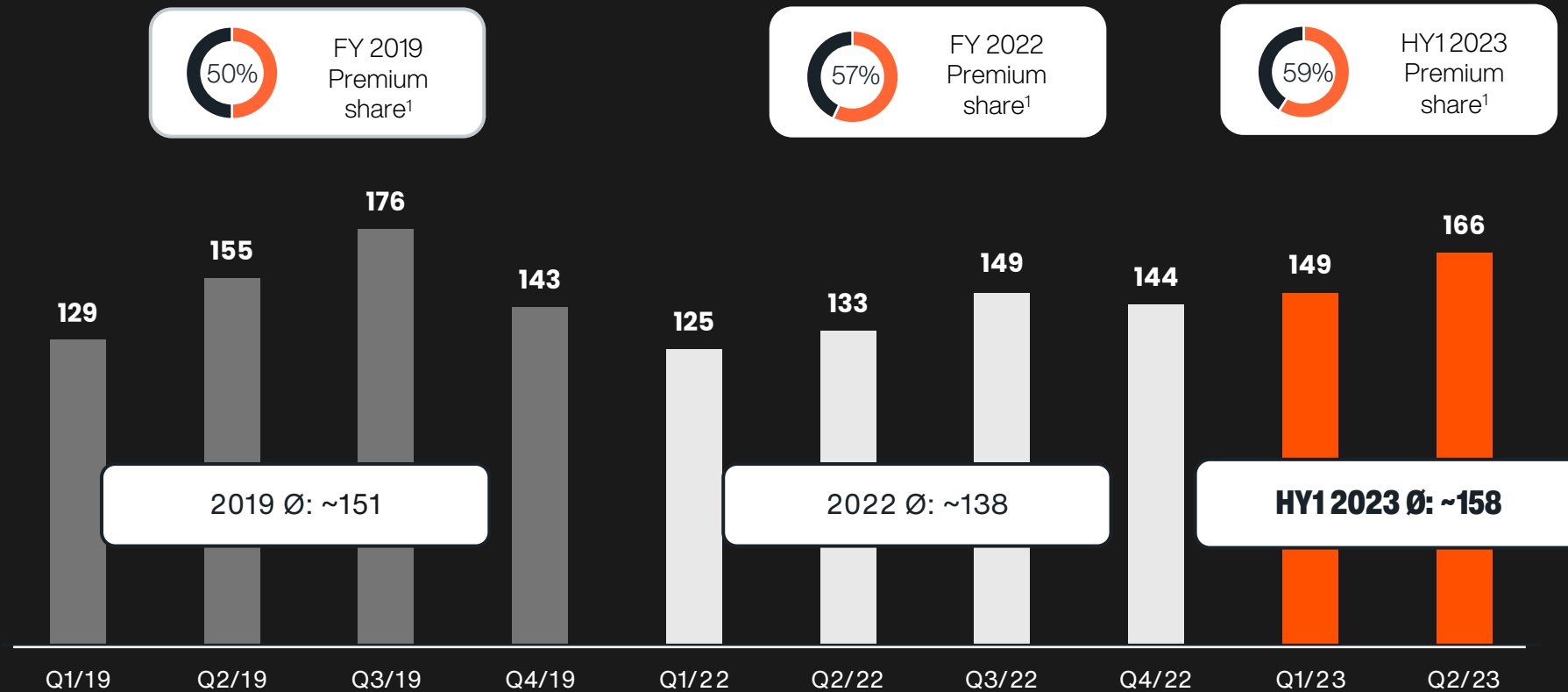
Ease of use and digitalisation is the “new” premium! SIXT strives to make the access to services and the whole customer journey as easy and digital as possible.

...LEADING TO THE
**PREMIUM
BRAND**
SIXT

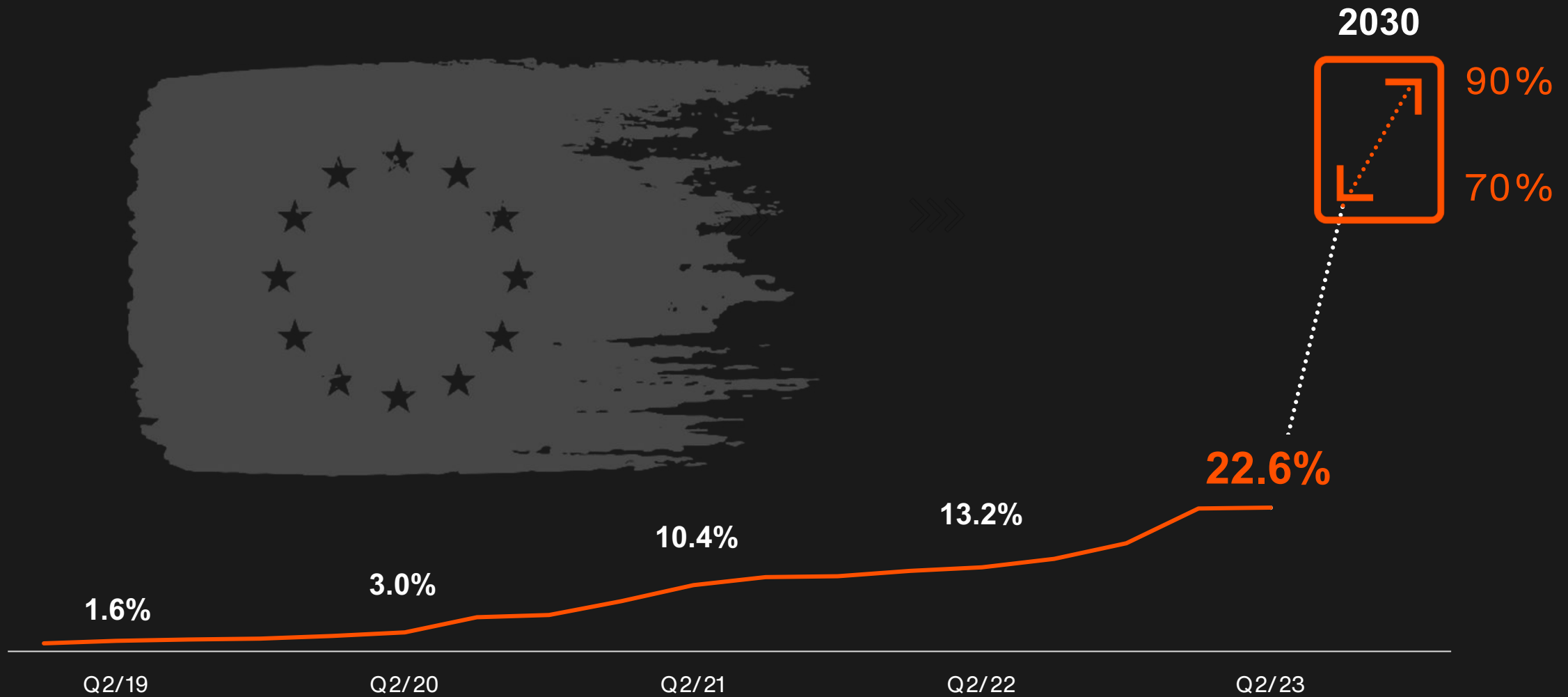
OUR FLEET: AT RECORD LEVELS WITH A CONTINUED HIGH PROPORTION OF PREMIUM SHARE

AVERAGE FLEET SIZE IN SIXT CORPORATE COUNTRIES

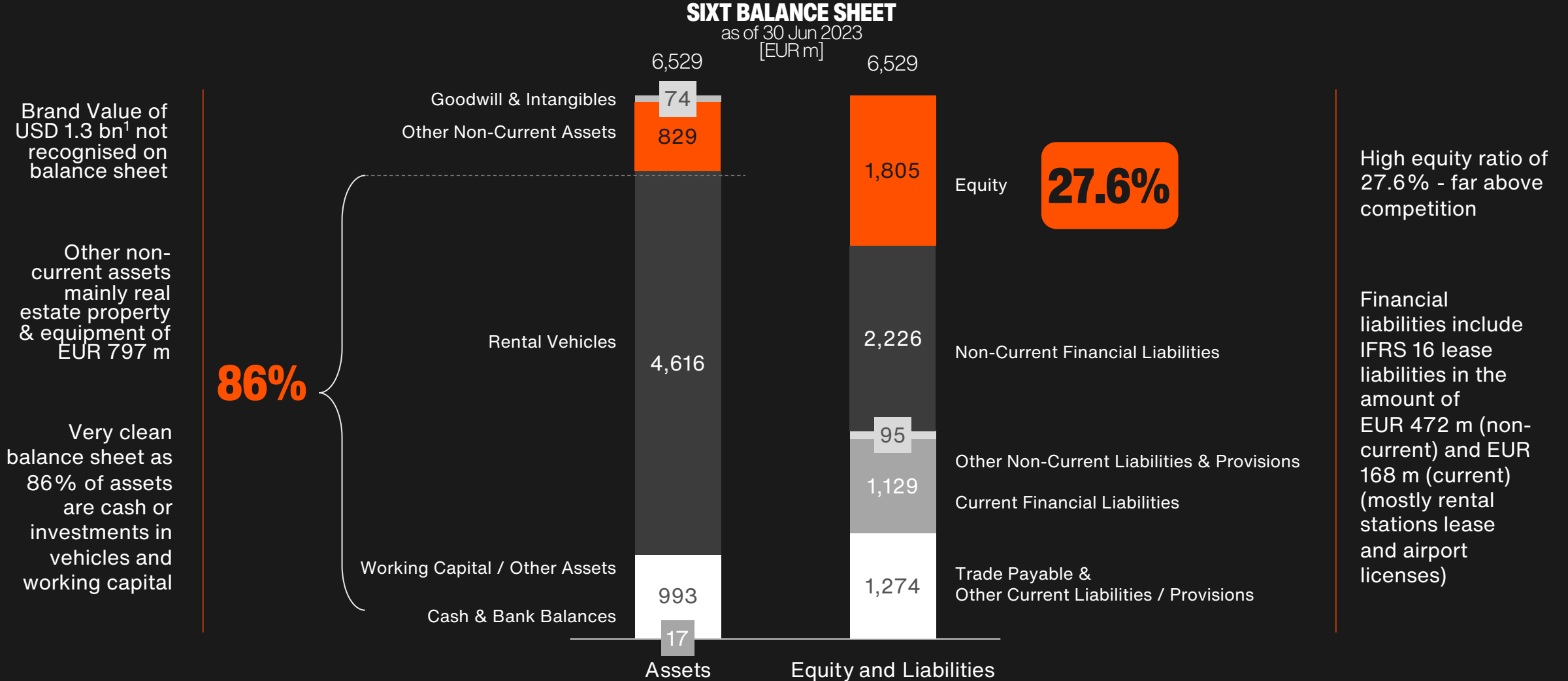
[THOUSAND]



ELECTRIFYING OUR FLEET: ALSO ON TRACK

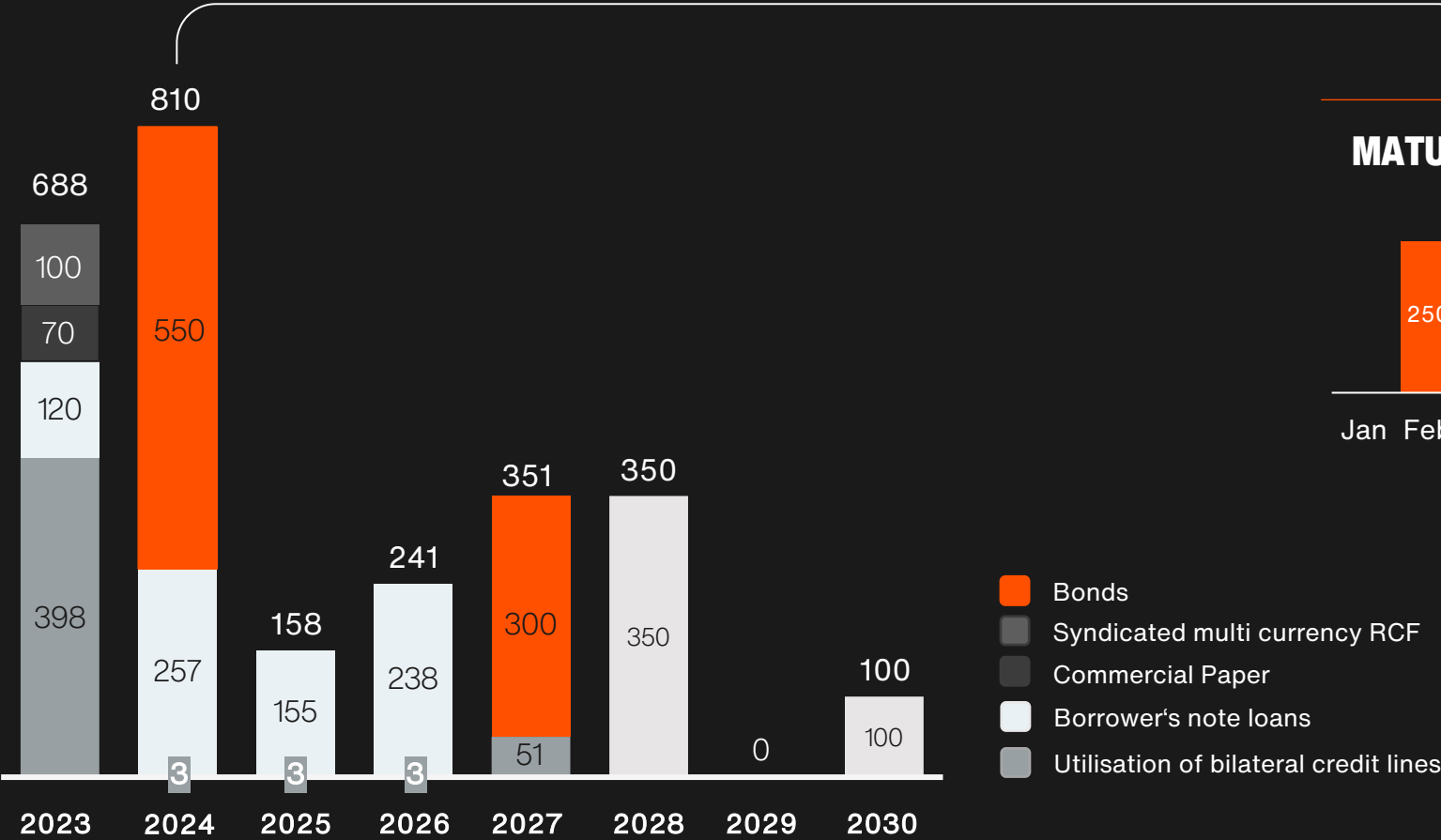


STRONG BALANCE SHEET QUALITY WITH 86% EARNINGS ASSETS



FOCUS TOPIC 2024: REFINANCING

MATURITY PROFILE as of 30 June 2023¹
[EUR m]



MATURITIES IN 2024:



Q2/H1 2023

RESULTS IN DETAIL



Q2 SHOWED STRONG YOY GROWTH IN ALL SEGMENTS

– GERMANY WITH CATCH-UP EFFECTS

GERMANY

+31%

vs. 2022

+16%

vs. 2019



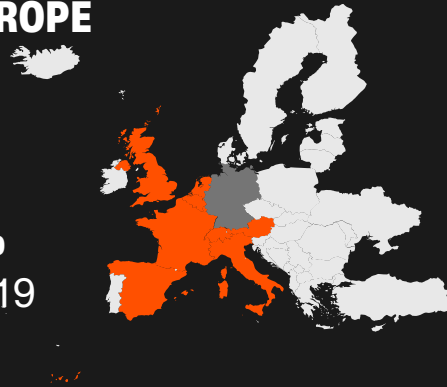
EUROPE

+23%

vs. 2022

+49%

vs. 2019



NORTH AMERICA

+21%

vs. 2022

+103%

vs. 2019



H1 DELIVERED STRONG REVENUE GROWTH IN ALL SEGMENTS – GERMANY ABOVE 2019 LEVEL

GERMANY

+27%

vs. 2022

+8%

vs. 2019



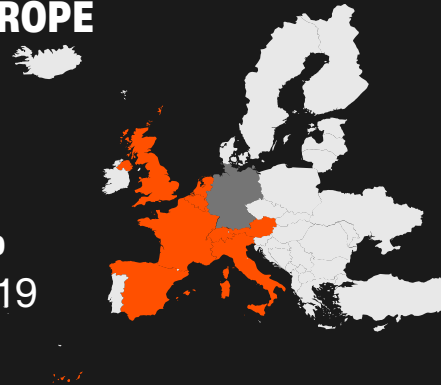
EUROPE

+20%

vs. 2022

+47%

vs. 2019



NORTH AMERICA

+21%

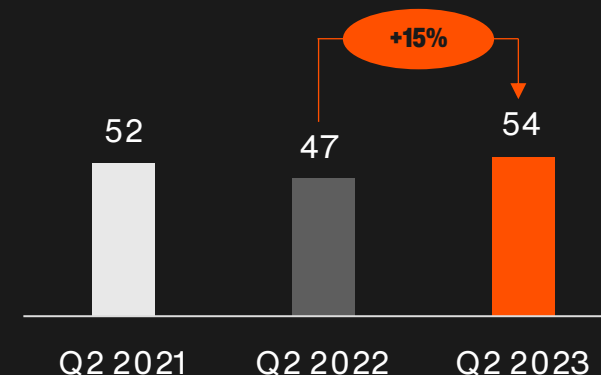
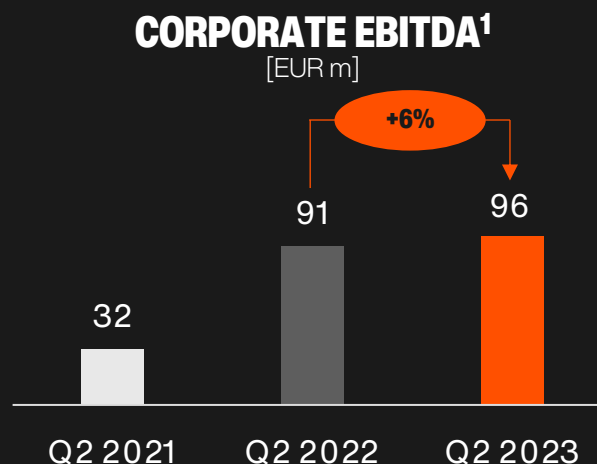
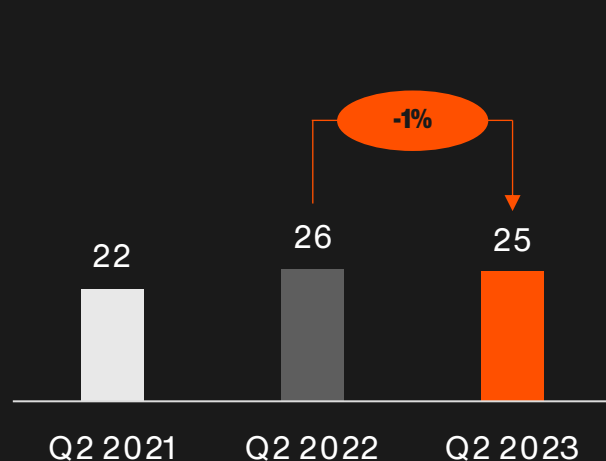
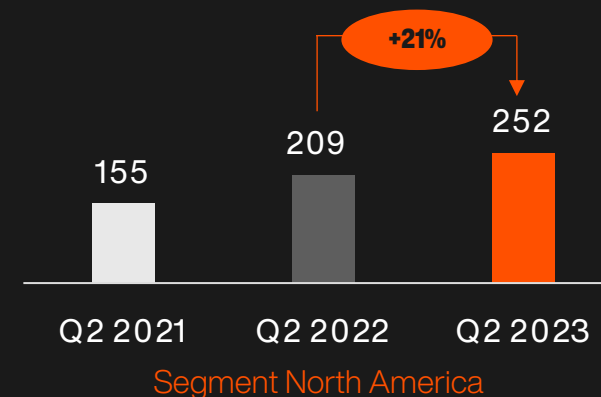
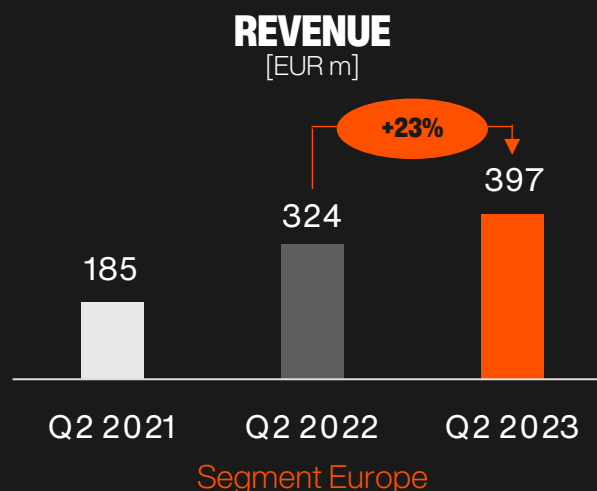
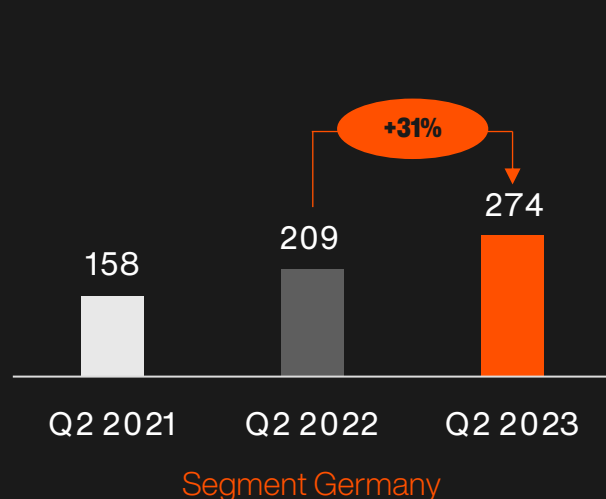
vs. 2022

+103%

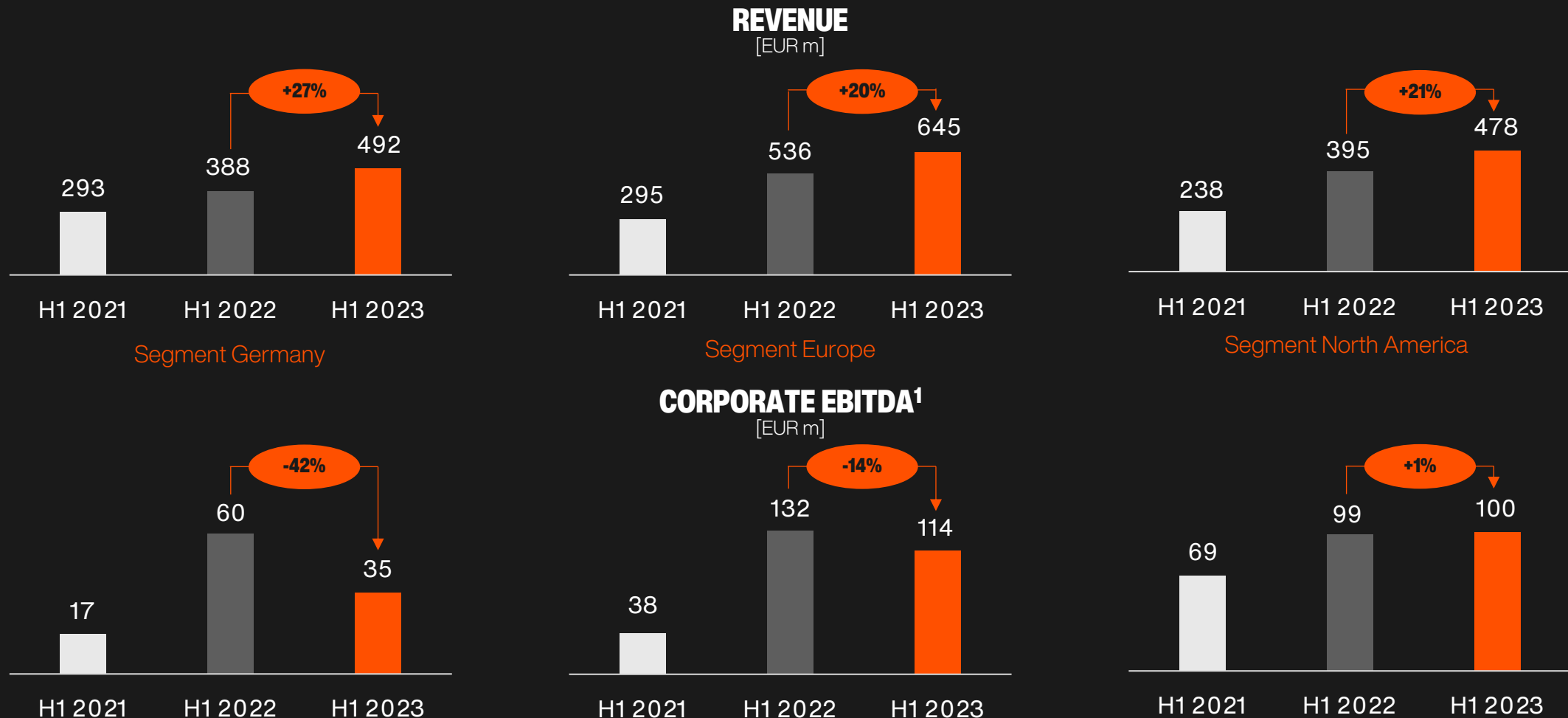
vs. 2019



Q2 2023 SEGMENT UPDATE: EARNINGS AND REVENUES IN LINE WITH EXPECTATIONS

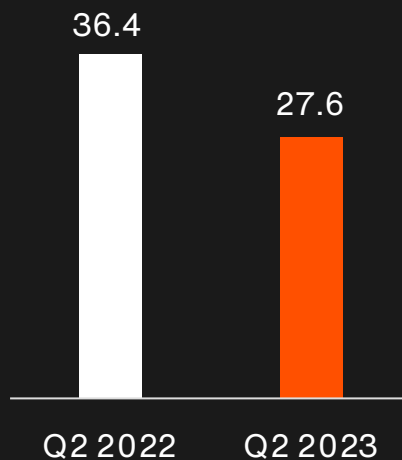


H1 2023 SEGMENT UPDATE: STRONG INCREASE OF REVENUES IN ALL THREE SEGMENTS

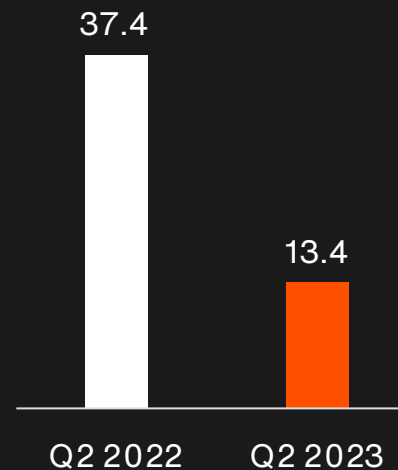


COMFORTABLE EQUITY RATIO AND LOW NET FINANCIAL DEBT SECURE COMPETITIVE FINANCING

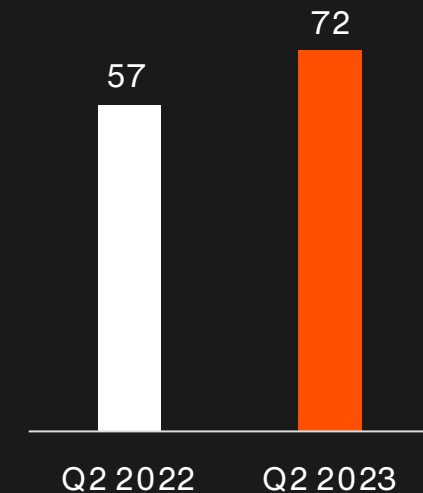
EQUITY RATIO
[%]



INTEREST COVERAGE¹
[X]



**NET FINANCIAL DEBT/
RENTAL VEHICLE**
[%]



OUTLOOK

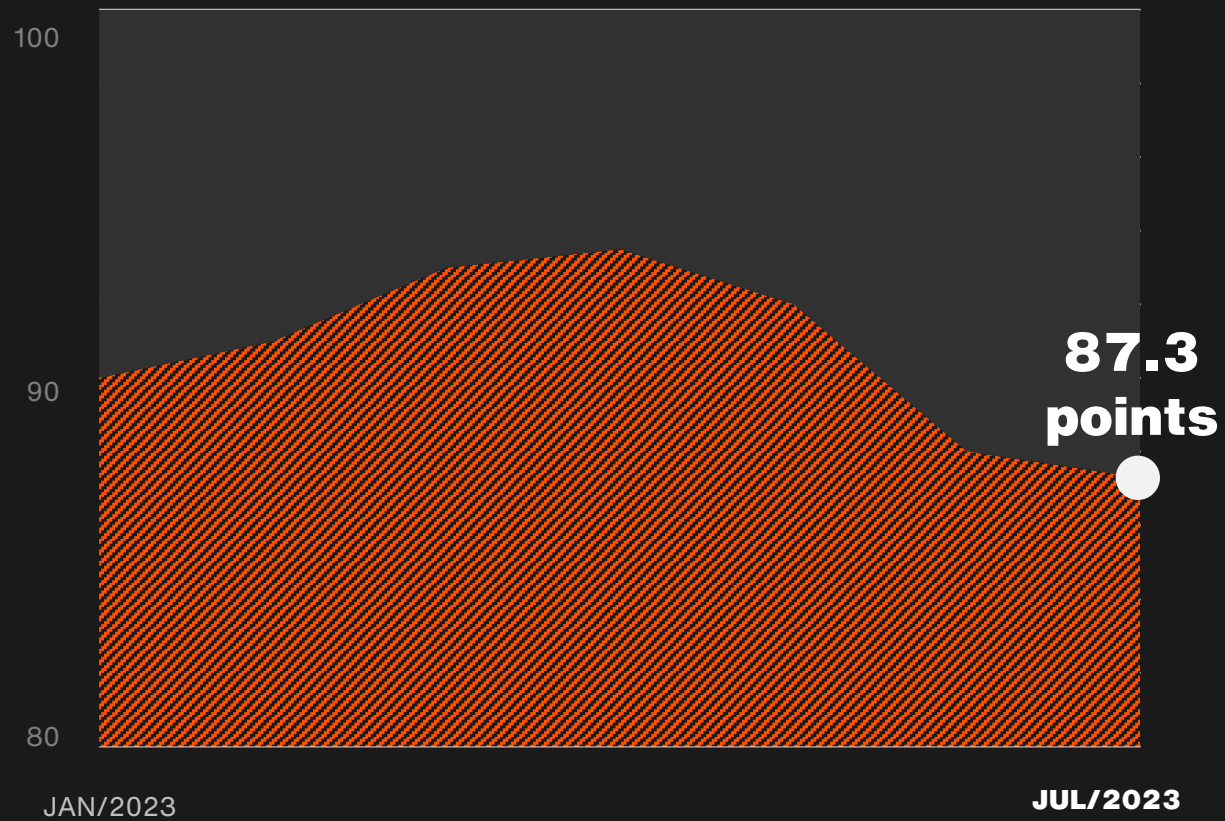
2023



ECONOMIC FORECASTS DO NOT PROMISE A TAILWIND

BUSINESS CLIMATE INDEX GERMANY

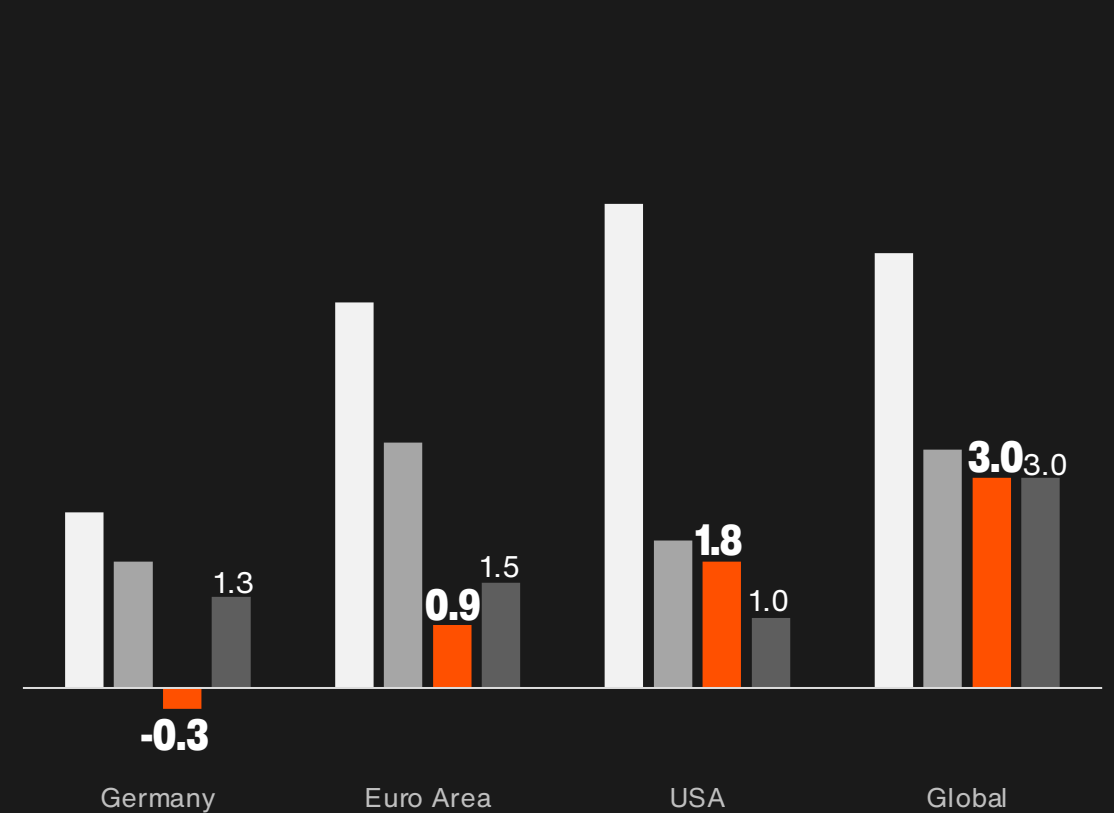
[BASIS 2015 =100]



GDP GROWTH RATE

[PERCENTAGE CHANGE FROM PREVIOUS YEAR]

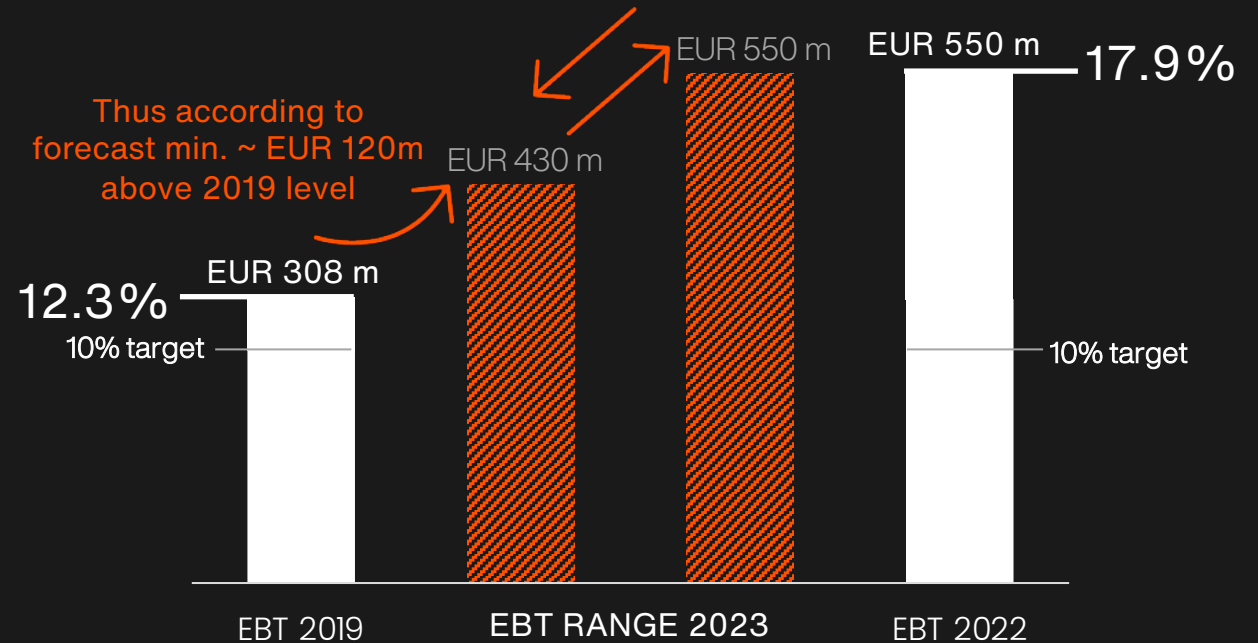
2021 2022 2023 forecast 2024 forecast



FORECAST FOR FULL YEAR 2023 CONFIRMED

FORECAST FOR FULL YEAR 2023 CONFIRMED

- Large increase in revenue
- EBT of EUR 430 to 550 m
- Based on positive indications for summer season, pricing environment significantly above 2019 and improved fleet availability





Sixt SE
Investor Relations
Zugspitzstrasse 1
82049 Pullach

+49 (0)89 74444 – 5104
investorrelations@sixt.com



PROF. DR. KAI ANDREJEWSKI
Chief Financial Officer



CHRISTIAN WEISS
Executive Investor Relations