



Preliminary figures as at 31 December 2017

1. CONSOLIDATED INCOME STATEMENT OF SIXT SE, PULLACH

Consolidated Income Statement			
in EUR thou.		2017	2016
Revenue		2,602,730	2,412,697
Other operating income		120,529	122,616
Fleet expenses and cost of lease assets		895,242	849,961
Personnel expenses		364,944	334,722
a) Wages and salaries	309,189		283,454
b) Social security contributions	55,755		51,268
Depreciation and amortisation expense		509,715	500,743
a) Depreciation of rental vehicles	298,345		300,478
b) Depreciation of lease assets	187,568		176,942
c) Depreciation of property and equipment and investment property	15,525		14,467
d) Amortisation of intangible assets	8,278		8,856
Other operating expenses		628,282	594,112
Earnings before interest and taxes (EBIT)		325,077	255,775
Net finance costs		-37,797	-37,471
a) Interest income	638		820
b) Interest expense	34,555		34,420
c) Other net financial income	2,201		1,327
d) Result from at-equity measured investments	-6,080		-5,199
Earnings before taxes (EBT)		287,280	218,303
Income tax expense		82,865	61,657
Consolidated profit		204,415	156,646
Of which attributable to minority interests		12,302	14,351
Of which attributable to shareholders of Sixt SE		192,113	142,295
Earnings per ordinary share – basic (in EUR)		4.09	3.00
Earnings per preference share – basic (in EUR)		4.11	3.02

2. CONSOLIDATED BALANCE SHEET OF SIXT SE, PULLACH

Assets		
in EUR thou.	31 Dec. 2017	31 Dec. 2016
Non-current assets		
Goodwill	20,188	20,202
Intangible assets	25,408	26,797
Property and equipment	180,292	162,416
Lease assets	1,219,209	1,020,800
At-equity measured investments	1,973	4,846
Financial assets	915	1,524
Other receivables and assets	6,098	6,746
Deferred tax assets	18,260	17,241
Total non-current assets	1,472,344	1,260,572
Current assets		
Rental vehicles	2,075,995	1,957,027
Inventories	75,829	88,126
Trade receivables	493,875	424,616
Other receivables and assets	275,213	245,560
Income tax receivables	10,136	5,589
Cash and bank balances	87,585	47,028
Total current assets	3,018,633	2,767,946
Total assets	4,490,978	4,028,518
Equity and liabilities		
in EUR thou.	31 Dec. 2017	31 Dec. 2016
Equity		
Subscribed capital	120,175	120,175
Capital reserves	242,512	240,625
Other reserves	696,148	607,226
Treasury shares	-	-1,352
Minority interests	119,020	112,990
Total equity	1,177,854	1,079,665
Non-current liabilities and provisions		
Employee benefit liabilities	1,922	2,588
Other provisions	1,814	141
Financial liabilities	1,700,080	1,370,390
Other liabilities	240	366
Deferred tax liabilities	24,928	19,579
Total non-current liabilities and provisions	1,728,984	1,393,064
Current liabilities and provisions		
Other provisions	122,895	123,649
Income tax liabilities	47,933	43,149
Financial liabilities	591,027	761,569
Trade payables	690,998	502,415
Other liabilities	131,286	125,008
Total current liabilities and provisions	1,584,140	1,555,789
Total equity and liabilities	4,490,978	4,028,518

3. OTHER DISCLOSURES TO THE CONSOLIDATED FINANCIAL STATEMENTS OF SIXT SE, PULLACH

Segment Reporting

By Business Unit in EUR million	Rental		Leasing		Other		Reconciliation		Group	
	2017	2016	2017	2016	2017	2016	2017	2016	2017	2016
External revenue	1,865.4	1,703.4	733.5	704.2	3.9	5.1	-	-	2,602.7	2,412.7
Internal revenue	3.9	3.9	10.5	9.6	34.4	32.2	-48.8	-45.8	-	-
Total revenue	1,869.3	1,707.3	744.0	713.9	38.2	37.3	-48.8	-45.8	2,602.7	2,412.7
Fleet expenses and cost of lease assets	449.0	422.9	460.7	439.3	0.0	0.0	-14.5	-12.3	895.2	850.0
Depreciation and amortisation expense	318.7	321.3	188.3	177.5	2.7	1.9	-	-	509.7	500.7
EBIT ¹	282.3	208.5	46.2	51.1	-3.2	-3.3	-0.2	-0.5	325.1	255.8
Net finance costs	-31.6	-27.6	-16.2	-19.5	9.8	9.1	0.2	0.5	-37.8	-37.5
Interest income	0.6	0.9	0.2	0.4	35.0	39.4	-35.2	-39.9	0.6	0.8
Interest expense	-26.5	-23.4	-16.5	-20.4	-27.1	-31.1	35.5	40.4	-34.6	-34.4
Other net financial income ²	0.3	0.2	0.0	0.4	1.9	0.7	-	-	2.2	1.3
Result from at-equity measured investments	-6.1	-5.2	-	0.0	-	-	-	-	-6.1	-5.2
EBT ³	250.7	181.0	30.0	31.6	6.6	5.8	-	-	287.3	218.3
Investments ⁴	36.7	27.1	621.9	474.3	42.2	16.7	-32.1	-14.9	668.7	503.1
Segment assets	2,939.6	2,748.8	1,435.7	1,167.5	2,102.5	2,367.6	-2,015.3	-2,278.2	4,462.6	4,005.7
Segment liabilities	1,950.1	1,882.8	1,217.6	962.9	1,447.3	1,710.0	-1,374.7	-1,669.6	3,240.3	2,886.1
Employees ⁵	6,030	5,745	547	370	108	97	-	-	6,685	6,212

¹ Corresponds to earnings before interest and taxes (EBIT)

² Including net investment income

³ Corresponds to earnings before taxes (EBT)

⁴ Excluding rental assets

⁵ Annual average

Due to roundings it is possible that selected figures in the table cannot be added up to the amount recorded. Furthermore, the percentage figures listed may not always exactly reflect the absolute numbers to which they refer.

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