



## Preliminary figures as at 31 December 2016

### 1. CONSOLIDATED INCOME STATEMENT OF SIXT SE, PULLACH

<b>Consolidated Income Statement</b>			
in EUR thou.		2016	2015
Revenue		2,412,697	2,179,259
Other operating income		122,616	122,058
Fleet expenses and cost of lease assets		849,961	814,380
Personnel expenses		334,722	274,504
a) Wages and salaries	283,454		236,185
b) Social security contributions	51,268		38,319
Depreciation and amortisation expense		500,743	411,441
a) Depreciation of rental vehicles	300,478		216,805
b) Depreciation of lease assets	176,942		171,184
c) Depreciation of property and equipment and investment property	14,467		12,104
d) Amortisation of intangible assets	8,856		11,348
Other operating expenses		594,112	579,207
<b>Earnings before interest and taxes (EBIT)</b>		<b>255,775</b>	<b>221,784</b>
Net finance costs		-37,471	-36,574
a) Interest income	820		1,110
b) Interest expense	34,420		40,039
c) Other net financial income	1,327		4,707
d) Result from at-equity measured investments	-5,199		-2,351
<b>Earnings before taxes (EBT)</b>		<b>218,303</b>	<b>185,210</b>
Income tax expense		61,657	57,037
<b>Consolidated profit</b>		<b>156,646</b>	<b>128,174</b>
Of which attributable to minority interests		14,351	13,097
<b>Of which attributable to shareholders of Sixt SE</b>		<b>142,295</b>	<b>115,076</b>
Earnings per ordinary share – basic (in EUR)		3.00	2.39
Earnings per preference share – basic (in EUR)		3.02	2.41

## 2. CONSOLIDATED BALANCE SHEET OF SIXT SE, PULLACH

<b>Assets</b>		
in EUR thou.	<b>31 Dec. 2016</b>	31 Dec. 2015
<b>Non-current assets</b>		
Goodwill	20,202	18,442
Intangible assets	26,797	27,969
Property and equipment	162,416	163,572
Investment property	-	2,972
Lease assets	1,020,800	957,779
At-equity measured investments	4,846	5,316
Financial assets	1,524	1,784
Other receivables and assets	6,746	4,933
Deferred tax assets	17,241	7,459
<b>Total non-current assets</b>	<b>1,260,572</b>	<b>1,190,228</b>
<b>Current assets</b>		
Rental vehicles	1,957,027	1,763,251
Inventories	88,126	92,408
Trade receivables	424,616	276,682
Other receivables and assets	245,560	265,280
Income tax receivables	5,589	7,023
Cash and bank balances	47,028	65,588
<b>Total current assets</b>	<b>2,767,946</b>	<b>2,470,232</b>
<b>Total assets</b>	<b>4,028,518</b>	<b>3,660,461</b>
<b>Equity and liabilities</b>		
in EUR thou.	<b>31 Dec. 2016</b>	31 Dec. 2015
<b>Equity</b>		
Subscribed capital	120,175	123,029
Capital reserves	240,625	241,494
Other reserves	607,226	590,689
Treasury shares	-1,352	-
Minority interests	112,990	103,573
<b>Total equity</b>	<b>1,079,665</b>	<b>1,058,786</b>
<b>Non-current liabilities and provisions</b>		
Provisions for pensions	2,588	-
Other provisions	141	247
Financial liabilities	1,370,390	920,560
Other liabilities	366	1,157
Deferred tax liabilities	19,579	18,705
<b>Total non-current liabilities and provisions</b>	<b>1,393,064</b>	<b>940,668</b>
<b>Current liabilities and provisions</b>		
Other provisions	123,649	113,698
Income tax provisions	43,149	42,329
Financial liabilities	761,569	908,708
Trade payables	502,415	484,804
Other liabilities	125,008	111,469
<b>Total current liabilities and provisions</b>	<b>1,555,789</b>	<b>1,661,007</b>
<b>Total equity and liabilities</b>	<b>4,028,518</b>	<b>3,660,461</b>

### 3. OTHER DISCLOSURES TO THE CONSOLIDATED FINANCIAL STATEMENTS OF SIXT SE, PULLACH

#### Segment Reporting

By Business Unit in EUR million	Rental		Leasing		Other		Reconciliation		Group	
	2016	2015	2016	2015	2016	2015	2016	2015	2016	2015
External revenue	1,703.4	1,519.3	704.2	655.4	5.1	4.6	-	-	2,412.7	2,179.3
Internal revenue	3.9	6.3	9.6	10.0	32.2	23.2	-45.8	-39.5	-	-
Total revenue	1,707.3	1,525.5	713.9	665.4	37.3	27.8	-45.8	-39.5	2,412.7	2,179.3
Fleet expenses and cost of lease assets	422.9	419.9	439.3	408.5	0.0	0.0	-12.3	-14.0	850.0	814.4
Depreciation and amortisation expense	321.3	239.1	177.5	171.5	1.9	0.9	-	-	500.7	411.4
EBIT <sup>1</sup>	208.5	184.3	51.1	51.6	-3.3	-14.1	-0.5	-	255.8	221.8
Interest income	0.9	0.8	0.4	0.6	39.4	37.4	-39.9	-37.7	0.8	1.1
Interest expenses	-23.4	-22.4	-20.4	-22.0	-31.1	-33.3	40.4	37.7	-34.4	-40.0
Other net financial income <sup>2</sup>	0.2	0.1	0.4	-	0.7	4.6	-	-	1.3	4.7
Result from at-equity measured investments	-5.2	-2.5	0.0	0.1	-	-	-	-	-5.2	-2.4
EBT <sup>3</sup>	181.0	160.4	31.6	30.3	5.8	-5.5	-	-	218.3	185.2
Investments <sup>4</sup>	27.1	41.1	474.3	425.8	16.7	213.2	-14.9	-130.0	503.1	550.2
Segment assets	2,748.8	2,469.9	1,167.5	1,109.8	2,367.6	2,166.1	-2,278.2	-2,099.8	4,005.7	3,646.0
Segment liabilities	1,882.8	1,666.8	962.9	920.2	1,710.0	1,459.9	-1,669.6	-1,506.2	2,886.1	2,540.6
Employees <sup>5</sup>	5,745	4,766	370	280	97	74	-	-	6,212	5,120

<sup>1</sup> Corresponds to earnings before interest and taxes (EBIT)

<sup>2</sup> Including net investment income

<sup>3</sup> Corresponds to earnings before taxes (EBT)

<sup>4</sup> Excluding rental assets

<sup>5</sup> Annual average

Due to roundings it is possible that selected figures in the table cannot be added up to the amount recorded. Furthermore, the percentage figures listed may not always exactly reflect the absolute numbers to which they refer.

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